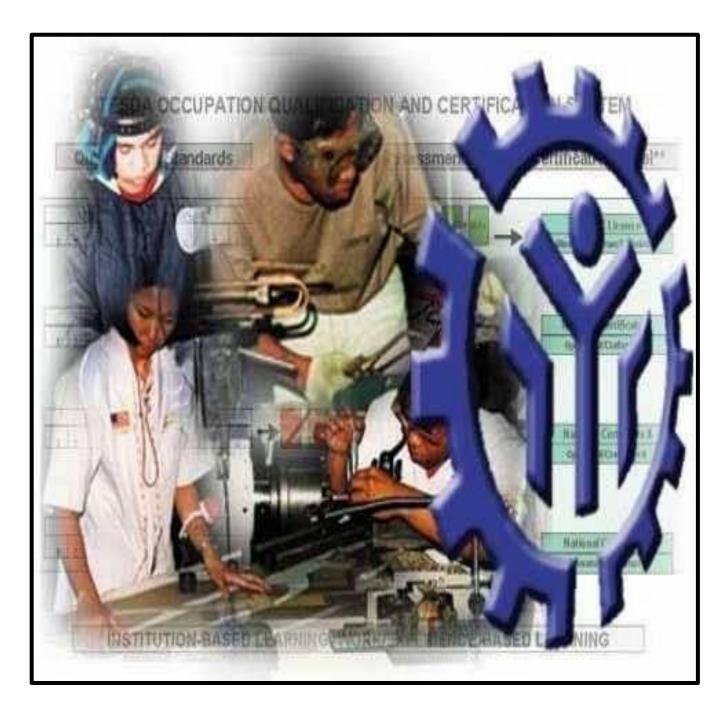
COMPETENCY STANDARDS

CACAO PROCESSING LEVEL II



PROCESSED FOODS & BEVERAGES SECTOR

TECHNICAL EDUCATION AND SKILLS DEVELOPMENT AUTHORITY East Service Road, South Luzon Expressway (SLEX), Taguig City, Metro Manila

Technical Education and Skills Development Act of 1994 (Republic Act No. 7796)

Section 22, "Establishment and Administration of the National Trade Skills Standards" of the RA 7796 known as the TESDA Act mandates TESDA to establish national occupational skill standards. The Authority shall develop and implement a certification and accreditation program in which private industry group and trade associations are accredited to conduct approved trade tests, and the local government units to promote such trade testing activities in their respective areas in accordance with the guidelines to be set by the Authority.

The Competency Standards (CS) serve as basis for the:

- 1 Institutional Competency assessment and training certification;
- 2 Registration and delivery of training programs; and
- 3 Development of curriculum and assessment instruments.

Each CS has 3 sections:

- Section 1 **Definition of Competency Standards** refers to the group of competencies that describes the different functions of the qualification.
- Section 2 **The Competency Standards** gives the specifications of competencies required for effective work performance.
- Section 3 **Training Arrangements** contains information and requirements in designing training program for competency standards. It includes trainee entry requirements, trainer's qualification and list of tools, materials and equipment.

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COMPETENCY STANDARDS FOR CACAO PROCESSING LEVEL II

SECTION 1 COMPETENCY STANDARDS DESCRIPTION

CACAO PROCESSING LEVEL II COMPETENCY STANDARDS

The CACAO PROCESSING LEVEL II competency standard consists of competencies that a person must have in order to process cacao by ferment beans; dry the beans; sort the beans; roast the beans; crack and winnow the beans; grind the nibs; mix the cacao paste/liquor and ingredients and package the cacao product. The person must also have competencies in practicing Food Safety Act 2013, cGMP, HACCP, OSHS and 7S of Good Housekeeping, including following relevant environmental rules and regulations.

It also includes competencies of a person in the production line of manufacturing processed mangoes responsible doing routinary works such as inspection of simple defects of packing materials, seal integrity and correct product label. It also comprises the calibrating, assembling and operating of basic food processing tools and equipment such as salinometer, refractometer and weighing scale.

The Units of Competency comprising this Competency Standards include the following:

Code 400311210 400311211 400311212 400311213 400311214 400311215 400311216 400311217	Practice occupational safety and health policies and procedures Exercise efficient and effective sustainable practices in the workplace Practice occupational safety and health policies in the workplace Exercise efficient and effective sustainable practices in the workplace
Code PFB751210 PFB751211 PFB751212 PFB751213 PFB751214 PFB751215	COMMON COMPETENCIES Apply Food Safety and Sanitation Use Standard Measuring Devices and Instruments Use Food Processing Tools, Equipment and Utensils Perform Mathematical Computation Implement Good Manufacturing Practice Procedure Implement Environmental Policies and Procedures

Code	CORE COMPETENCIES
AB-PFB0102900751301	Ferment Beans
AB-PFB0102900751302	Dry the Beans
AB-PFB0102900751303	Sort Beans
AB-PFB0102900751304	Roast the Beans
AB-PFB0102900751305	Crack and Winnow the Beans
AB-PFB0102900751306	Grind the Nibs
AB-PFB0102900751307	Mix the Cacao Paste/Liquor and Ingredients
AB-PFB0102900751308	Package the Cacao Product

A person who has achieved this Competency Standards is competent to be:

• Cacao processor

SECTION 2 COMPETENCY STANDARDS

This section gives the details of the contents of the basic, common and core units of competency required in **CACAO PROCESSING LEVEL II.**

BASIC COMPETENCIES

UNIT OF COMPETENCY: PARTICIPATE IN WORKPLACE COMMUNICATION

UNIT CODE: 400311210

UNIT DESCRIPTOR: This unit covers the knowledge, skills and attitudes

required to gather, interpret and convey information in

response to workplace requirements.

	PERFORMANCE				
ELEMENT	CRITERIA Italicized terms are elaborated in the Range of Variables		REQUIRED OWLEDGE AND ATTITUDE	REG	QUIRED SKILLS
Obtain and convey workplace information	1.1. Specific and relevant information is accessed from appropriate sources 1.2. Effective questioning, active listening and speaking skills are used to gather and convey information 1.3. Appropriate medium is used to transfer information and ideas 1.4. Appropriate non- verbal communication is used 1.5. Appropriate lines of communication with supervisors and colleagues are identified and followed 1.6. Defined workplace procedures for	1.1 1.2 1.3 1.4 1.5 1.6 1.7	Effective verbal and nonverbal communicatio n Different modes of communication Medium of communicatio n in the workplace Organizatio nal policies Communicat ion procedures and systems Lines of Communication Technology relevant to the enterprise and the individual's work responsibilities Workplace etiquette	1.2. 1.3. 1.4.	Following simple spoken language Performing routine workplace duties following simple written notices Participating in workplace meetings and discussions Preparing work- related documents Estimating, calculating and recording routine workplace measures Relating/ Interacting with people of various levels in the workplace Gathering and

	the location and storage of information are used 1.7. Personal interaction is carried out clearly and concisely		providing basic information in response to workplace requirements 1.8. Basic business writing skills 1.9. Interpersonal skills in the workplace 1.10. Active-listening skills
2. Perform duties following workplace instructions	2.1 Written notices and instructions are read and interpreted in accordance with organizational guidelines 2.2 Routine written instruction is followed based on established procedures 2.3 Feedback is given to workplace supervisor-based instructions/ information received 2.4 Workplace interactions are conducted in a courteous manner 2.5 Where necessary, clarifications about routine workplace procedures and matters concerning conditions of employment are sought and asked from appropriate sources 2.6 Meetings outcomes are	2.1 Effective verbal and non-verbal communication 2.2 Different modes of communication 2.3 Medium of communication in the workplace 2.4 Organizational/ Workplace policies 2.5 Communication procedures and systems 2.6 Lines of communication 2.7 Technology relevant to the enterprise and the individual's work responsibilities 2.8 Effective questioning techniques (clarifying and probing) 2.9 Workplace etiquette	2.1 Following simple spoken instructions 2.2 Performing routine workplace duties following simple written notices 2.3 Participating in workplace meetings and discussions 2.4 Completing work- related documents 2.5 Estimating, calculating and recording routine workplace measures 2.6 Relating/ Responding to people of various levels in the workplace 2.7 Gathering and providing information in response to workplace requirements 2.8 Basic questioning/ querying

	interpreted and implemented		2.9 Skills in reading for information 2.10 Skills in
			locating
3. Complete relevant work-related documents	3.1 Range of <i>forms</i> relating to conditions of employment are completed accurately and legibly 3.2 Workplace data is recorded on standard workplace forms and documents 3.3 Errors in recording information on forms/ documents are identified and acted upon 3.4 Reporting requirements to supervisor are completed according to organizational guidelines	3.1. Effective verbal and non-verbal communication 3.2. Different modes of communication 3.3. Workplace forms and documents 3.4. Organizational/ Workplace policies 3.5. Communication procedures and systems 3.6. Technology relevant to the enterprise and the individual's work responsibilities	3.1. Completing work- related documents Applying 3.2. operations of addition, subtraction, division and multiplication 3.3. Gathering and providing information in response to workplace requirements 3.4. Effective record keeping skills

VARIABLES	RANGE
1. Appropriate sources	May include:
	1.1. Team members
	1.2. Supervisor/Department Head
	1.3. Suppliers
	1.4. Trade personnel
	1.5. Local government
	1.6. Industry bodies
2. Medium	May include:
	2.1. Memorandum
	2.2. Circular
	2.3. Notice
	2.4. Information dissemination
	2.5. Follow-up or verbal instructions
	2.6. Face-to-face communication
	2.7. Electronic media (disk files, cyberspace)
3. Storage	May include:
	3.1. Manual filing system
	3.2. Computer-based filing system
4. Workplace interactions	•
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	,
5 Forms	-
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	-
Storage Workplace interactions Forms	2.7. Electronic media (disk files, cyberspace) May include: 3.1. Manual filing system

Critical aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared written communication following standard format of the organization 1.2 Accessed information using workplace communication equipment/systems 1.3 Made use of relevant terms as an aid to transfer information effectively 1.4 Conveyed information effectively adopting formal or informal communication
2. Resource Implications	The following resources should be provided: 2.1 Telephone 2.2 Notebook 2.3 Writing materials 2.4 Computer with Internet connection
3. Methods of Assessment	Competency in this unit may be assessed through: 3.1 Demonstration with oral questioning 3.2 Interview 3.3 Written test 3.4 Third-party report
Context for Assessment	4.1 Competency may be assessed individually in the actual workplace or through an accredited institution

UNIT OF COMPETENCY : WORK IN TEAM ENVIRONMENT

UNIT CODE : 400311211

UNIT DESCRIPTOR : This unit covers the skills, knowledge and

attitudes to identify one's roles and responsibilities as a member of a team.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE AND ATTITUDE	REQUIRED SKILLS
Describe team role and scope	1.1 The <i>role and</i> objective of the team is identified from available sources of information 1.2 Team parameters, reporting relationships and responsibilities are identified from team discussions and appropriate external sources	1.1 Group structure1.2 Group development1.3 Sources of information	1.1 Communicating with others, appropriately consistent with the culture of the workplace 1.2 Developing ways in improving work structure and performing respective roles in the group or organization
2. Identify one's role and responsibility within a team	2.1 Individual roles and responsibilities within the team environment are identified 2.2 Roles and objectives of the team is identified from available sources of information 2.3 Team parameters, reporting relationships and responsibilities are identified based on team discussions and appropriate external sources	2.1 Team roles and objectives 2.2 Team structure and parameters 2.3 Team development 2.4 Sources of information	2.1 Communicating with others, appropriately consistent with the culture of the workplace 2.2 Developing ways in improving work structure and performing respective roles in the group or organization

3. Work as a team member	3.1 Effective and appropriate forms of communications are used and interactions	3.1 Communication Process 3.2 Workplace communication protocol	3.1 Communicating appropriately, consistent with the culture of the workplace
	undertaken with team members based on company practices. 3.2 Effective and appropriate contributions made to complement team activities and objectives, based on workplace context 3.3 Protocols in reporting are observed based on standard company practices. 3.4 Contribute to the development of team work plans based on an understanding of team's role and objectives	3.3 Team planning and decision making 3.4 Team thinking 3.5 Team roles 3.6 Process of team development 3.7 Workplace context	3.2 Interacting effectively with others 3.3 Deciding as an individual and as a group using group think strategies and techniques 3.4 Contributing to Resolution of issues and concerns

VARIABLE	RANGE
Role and objective of	May include:
team	1.1. Work activities in a team environment
	with enterprise or specific sector
	1.2. Limited discretion, initiative and judgement
	maybe demonstrated on the job, either
	individually or in a team environment
Sources of information	May include:
	2.1. Standard operating and/or other
	workplace procedures
	2.2. Job procedures
	2.3. Machine/equipment manufacturer's
	specifications and instructions
	2.4. Organizational or external personnel
	2.5. Client/supplier instructions
	2.6. Quality standards
	2.7. OHS and environmental standards
Workplace context	May include:
	3.1. Work procedures and practices
	3.2. Conditions of work environments
	3.3. Legislation and industrial agreements
	3.4. Standard work practice including the storage,
	safe handling and disposal of chemicals
	3.5. Safety, environmental, housekeeping and quality guidelines

1. Critical	Assessment requires evidence that the candidate:
aspects of	1.1 Worked in a team to complete workplace activity
Competency	1.2 Worked effectively with others
	1.3 Conveyed information in written or oral form
	1.4 Selected and used appropriate workplace language
	1.5 Followed designated work plan for the job
2. Resource	The following resources should be provided:
Implications	2.1 Access to relevant workplace or appropriately
	simulated environment where assessment can take
	place
	2.2 Materials relevant to the proposed activity or tasks
Methods of	Competency in this unit may be assessed through:
Assessment	3.1 Role play involving the participation of individual
	member to the attainment of organizational goal
	3.2 Case studies and scenarios as a basis for discussion
	of issues and strategies in teamwork
	3.3 Socio-drama and socio-metric methods
	3.3 Socio-drama and socio-metric methods3.4 Sensitivity techniques
4. Context for	3.4 Sensitivity techniques3.5 Written Test4.1 Competency may be assessed in workplace or in a
Context for Assessment	3.4 Sensitivity techniques3.5 Written Test4.1 Competency may be assessed in workplace or in a simulated workplace setting
_	3.4 Sensitivity techniques3.5 Written Test4.1 Competency may be assessed in workplace or in a

UNIT OF COMPETENCY: SOLVE/ADDRESS GENERAL WORKPLACE PROBLEMS

UNIT CODE : 400311212

UNIT DESCRIPTOR: This unit covers the knowledge, skills and attitudes required to

apply problem-solving techniques to determine the origin of problems and plan for their resolution. It also includes addressing procedural problems through documentation, and

referral.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE AND ATTITUDE	REQUIRED SKILLS
1. Identify routine problems	 1.1 Routine problems or procedural problem areas are identified 1.2 Problems to be investigated are defined and determined 1.3 Current conditions of the problem are identified and documented 	 1.1 Current industry hardware and software products and services 1.2 Industry maintenance, service and helpdesk practices, processes and procedures 1.3 Industry standard diagnostic tools 1.4 Malfunctions and resolutions 	 1.1 Identifying current industry hardware and software products and services 1.2 Identifying current industry maintenance, services and helpdesk practices, processes and procedures. 1.3 Identifying current industry standard diagnostic tools 1.4 Describing common malfunctions and resolutions. 1.5 Determining the root cause of a routine malfunction

Look for solutions to routine problems	 2.1 Potential solutions to problem are identified 2.2 Recommendations about possible solutions are developed, documented, ranked and presented to appropriate person for decision 	2.1 Current industry hardware and software products and services 2.2 Industry service and helpdesk practices, processes and procedures 2.3 Operating systems 2.4 Industry standard diagnostic tools 2.5 Malfunctions and resolutions. 2.6 Root cause analysis	2.1 Identifying current industry hardware and software products and services 2.2 Identifying services and helpdesk practices, processes and procedures. 2.3 Identifying operating system 2.4 Identifying current industry standard diagnostic tools 2.5 Describing common malfunctions and resolutions. 2.6 Determining the root cause of a routine malfunction
3. Recommend solutions to problems	 3.1 Implementation of solutions are planned 3.2 Evaluation of implemented solutions are planned 3.3 Recommended solutions are documented and submit to appropriate person for confirmation 	3.1 Standard procedures 3.2 Documentation produce	3.1 Producing documentation that recommends solutions to problems 3.2 Following established procedures

VARIABLE	RANGE
Problems or Procedural Problem	May include: 1.1 Routine/non – routine processes and quality problems 1.2 Equipment selection, availability and failure 1.3 Teamwork and work allocation problem 1.4 Safety and emergency situations and incident 1.5 Work-related problems outside of own work area
2. Document	May include: 2.1 Electronic mail 2.2 Briefing notes 2.3 Written report 2.4 Evaluation report
3. Appropriate person	May include: 3.1 Supervisor or manager 3.2 Peers/work colleagues 3.3 Other members of the organization
4. Plan	May include: 4.1. Priority requirements 4.2. Co-ordination and feedback requirements 4.3. Safety requirements 4.4. Risk assessment 4.5. Environmental requirements

Critical aspects of Competency	Assessment requires evidence that the candidate: 1.1 Determined the root cause of a routine problem 1.2 Identified solutions to procedural problems. 1.3 Produced documentation that recommends solutions to problems. 1.4 Followed established procedures. 1.5 Referred unresolved problems to support persons.
2. Resource Implications	2.1. Assessment will require access to a workplace over an extended period, or a suitable method of gathering evidence of operating ability over a range of situations.
3. Methods of Assessment	Competency in this unit may be assessed through: Case Formulation Life Narrative Inquiry Standardized test The unit will be assessed in a holistic manner as is practical and may be integrated with the assessment of other relevant units of competency. Assessment will occur over a range of situations, which will include disruptions to normal, smooth operation. Simulation may be required to allow for timely assessment of parts of this unit of competency. Simulation should be based on the actual workplace and will include walk through of the relevant competency components.
Context for Assessment	4.1 Competency may be assessed individually in the actual workplace or simulation environment in TESDA accredited institutions.

UNIT OF COMPETENCY: DEVELOP CAREER AND LIFE DECISIONS

UNIT CODE : 400311213

UNIT DESCRIPTOR: This unit covers the knowledge, skills, and attitudes in

managing one's emotions, developing reflective practice and boosting self-confidence and developing self-

regulation.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE AND ATTITUDE	REQUIRED SKILLS
1. Manage one's motion	1.1 Self- management strategies are identified 1.2 Skills to work independently and to show initiative, to be conscientious, and persevering in the face of setbacks and frustrations are developed 1.3 Techniques for effectively handling negative emotions and unpleasant situation in the workplace are examined	1.1 Self- management strategies that assist in regulating behavior and achieving personal and learning goals (e.g. Nine self- management strategies according to Robert Kelley) 1.2 Enablers and barriers in achieving personal and career goals 1.3 Techniques in handling negative emotions and unpleasant situation in the workplace such as frustration, anger, worry, anxiety, etc.	1.1 Managing properly, one's emotions and recognizing situations that cannot be changed and accept them and remain professional 1.2 Developing self- discipline, working independently and showing initiative to achieve personal and career goals 1.3 Showing confidence, and resilience in the face of setbacks and frustrations and other negative emotions and unpleasant situations in the workplace

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE AND ATTITUDE	REQUIRED SKILLS
2. Develop reflective practice	2.1 Personal strengths and achievements, based on selfassessment strategies and teacher feedback are contemplated 2.2 Progress when seeking and responding to feedback from teachers to assist them in consolidating strengths, addressing weaknesses and fulfilling their potential are monitored 2.3 Outcomes of personal and academic challenges by reflecting on previous problem solving and decision-making strategies and feedback from peers and teachers are predicted	2.1 Basic SWOT analysis 2.2 Strategies to improve one's attitude in the workplace 2.3 Gibbs' Reflective Cycle/Model (Description, Feelings, Evaluation, Analysis, Conclusion, and Action plan)	2.1 Using the basic SWOT analysis as self-assessment strategy 2.2 Developing reflective practice through realization of limitations, likes/dislikes; through showing of self-confidence 2.3 Demonstrating self-acceptance and being able to accept challenges
3. Boost self- confidence and develop self- regulation	3.1 Efforts for continuous self-improvement are demonstrated 3.2 Counter-productive tendencies at work are eliminated 3.3 Positive outlook in life is maintained.	3.1 Four components of self-regulation based on Self- Regulation Theory (SRT) 3.2 Personality development concepts 3.3 Self-help concepts (e. g., 7 Habits by Stephen Covey, transactional analysis,	3.1 Performing effective communication skills – reading, writing, conversing skills 3.2 Showing affective skills – flexibility, adaptability, etc. 3.3 Self- assessment for determining

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE AND ATTITUDE	REQUIRED SKILLS
		psycho-spiritual concepts)	one's strengths and weaknesses

VARIABLE	RANGE
1. Self-management	May include:
strategies	1.1 Seeking assistance in the form of job coaching or mentoring
	1.2 Continuing dialogue to tackle workplace grievances
	 Collective negotiation/bargaining for better working conditions
	1.4 Share your goals to improve with a trusted co- worker or supervisor
	1.5 Make a negativity log of every instance when you catch yourself complaining to others
	1.6 Make lists and schedules for necessary activities
2. Unpleasant	May include:
situation	2.1 Job burn-out
	2.2 Drug dependence
	2.3 Sulking

Critical aspects of Competency	Assessment requires evidence that the candidate: 1.1 Express emotions appropriately 1.2 Work independently and show initiative 1.3 Consistently demonstrate self-confidence and self-discipline
2. Resource Implications	The following resources should be provided: 2.1 Access to workplace and resources 2.2 Case studies
3. Methods of Assessment	Competency in this unit may be assessed through: 3.1 Demonstration or simulation with oral questioning 3.2 Case problems involving work improvement and sustainability issues 3.3 Third-party report
Context for Assessment	4.1.Competency assessment may occur in workplace or any appropriately simulated environment

UNIT OF COMPETENCY : CONTRIBUTE TO WORKPLACE INNOVATION

UNIT CODE : 400311214

UNIT DESCRIPTOR : This unit covers the knowledge, skills and

attitudes required to make a pro-active and positive contribution to workplace innovation.

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
Identify opportunities to do things better.	 1.1 Opportunities for improvement are identified proactively in own area of work. 1.2 Information is gathered and reviewed which may be relevant to ideas and which might assist in gaining support for idea. 	 1.1 Roles of individuals in suggesting and making improvements. 1.2 Positive impacts and challenges in innovation. 1.3 Types of changes and responsibility. 1.4 Seven habits of highly effective people. 	 1.1 Identifying opportunities to improve and to do things better. Involvement. 1.2 Identifying the positive impacts and the challenges of change and innovation. 1.3 Identifying examples of the types of changes that are within and outside own scope of responsibility
2. Discuss and develop ideas with others	2.1 People who could provide input to ideas for improvements are identified. 2.2 Ways of approaching people to begin sharing ideas are selected. 2.3 Meeting is set with relevant people. 2.4 Ideas for follow up are review and selected based on feedback. 2.5 Critical inquiry	 2.1 Roles of individuals in suggesting and making improvements. 2.2 Positive impacts and challenges in innovation. 2.3 Types of changes and responsibility. 2.4 Seven habits of highly effective people. 	2.1 Identifying opportunities to improve and to do things better. Involvement. 2.2 Identifying the positive impacts and the challenges of change and innovation. 2.3 Providing examples of the types of changes that are within and outside own scope of responsibility 2.4 Communicating ideas for change

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
3. Integrate ideas for change in the workplace	of Variables method is used to discuss and develop ideas with others. 3.1 Critical inquiry method is used to integrate different ideas for change of key people. 3.2 Summarizing, analyzing and generalizing skills are used to extract salient points in the pool of ideas. 3.3 Reporting skills are likewise used to communicate results. 3.4 Current Issues and concerns on the systems, processes and	3.1 Roles of individuals in suggesting and making improvements. 3.2 Positive impacts and challenges in innovation. 3.3 Types of changes and responsibility. 3.4 Seven habits of highly effective people. 3.5 Basic research skills.	through small group discussions and meetings. 3.1 Identifying opportunities to improve and to do things better. Involvement. 3.2 Identifying the positive impacts and the challenges of change and innovation. 3.3 Providing examples of the types of changes that are within and outside own scope of responsibility. 3.4 Communicating ideas for change through small group discussions
	procedures, as well as the need for simple innovative practices are identified.		and meetings. 3.5 Demonstrating skills in analysis and interpretation of data.

VARIABLES	RANGE
Opportunities for improvement	May include: 1.1. Systems 1.2. Processes
	1.3. Procedures
	1.4. Protocols
	1.5. Codes
	1.6. Practices
2. Information	May include:
	2.1 Workplace communication problems.2.2 Performance evaluation results.
	2.3 Team dynamics issues and concerns.2.4 Challenges on return of investment
	2.5 New tools, processes and procedures.
	2.6 New people in the organization.
2. Doorlo who could	
People who could provide input	May include: 3.1 Leaders
provide input	3.2 Managers
	3.3 Specialists
	3.4 Associates
	3.5 Researchers
	3.6 Supervisors
	3.7 Staff
	3.8 Consultants (external)
	3.9 People outside the organization in the same
	field or similar expertise/industry.
Critical inquiry method	3.10 Clients May include:
4. Childa inquity metriod	4.1. Preparation
	4.2. Discussion
	4.3. Clarification of goals
	4.4. Negotiate towards a Win-Win outcome
	4.5. Agreement
	4.6. Implementation of a course of action
	4.7. Effective verbal communication. See our pages: Verbal Communication and Effective Speaking.
	4.8. Listening.
	4.9. Reducing misunderstandings is a key part of effective negotiation.
	4.10. Rapport Building.
	4.11. Problem Solving.
	4.12. Decision Making.

VARIABLES	RANGE
	4.13. Assertiveness.
	4.14. Dealing with Difficult Situations.
5. Reporting skills	May include:
	5.1 Data management
	5.2 Coding
	5.3 Data analysis and interpretation
	5.4 Coherent writing
	5.5 Speaking

	,		
Critical aspects of Competency	Assessment requires evidence that the candidate: 1.1. Identified opportunities to do things better.		
Competency	1		
	1.2. Discussed and developed ideas with others on		
	how to contribute to workplace innovation.		
	1.3. Integrated ideas for change in the workplace.		
	1.4. Analyzed and reported rooms for innovation		
	and learning in the workplace.		
2.Resource Implications	The following resources should be provided:		
	2.1 Pens, papers and writing implements.		
	2.2 Cartolina		
	2.3 Manila papers.		
3.Methods of Assessment	Competency in this unit may be assessed through:		
	3.1 Psychological and behavioral Interviews.		
	3.2 Performance Evaluation.		
	3.3 Life Narrative Inquiry.		
	3.4 Review of portfolios of evidence and		
	third-party workplace reports of on-the-		
	job performance.		
	3.5 Sensitivity analysis.		
	3.6 Organizational analysis.		
	3.7 Standardized assessment of character		
	strengths and virtues applied.		
4.Context for Assessment	4.1. Competency may be assessed individually in		
T. COMON TOL AGGOSTILEM	the actual workplace or simulation environment		
	in TESDA accredited institutions.		
	III TESDA accredited institutions.		

UNIT OF COMPETENCY : PRESENT RELEVANT INFORMATION

UNIT CODE : 400311215

UNIT DESCRIPTOR: This unit of covers the knowledge, skills and attitudes

required to present data/information appropriately.

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Gather data/information	 1.1 Evidence, facts and information are collected 1.2 Evaluation, terms of reference and conditions are reviewed to determine whether data/information falls within project scope 	 1.1 Organizational protocols 1.2 Confidentiality 1.3 Accuracy 1.4 Business mathematics and statistics 1.5 Data analysis techniques/ procedures 1.6 Reporting requirements to a range of audiences 1.7 Legislation, policy and procedures relating to the conduct of evaluations 1.8 Organizational values, ethics and codes of conduct 	1.1 Describing organizational protocols relating to client liaison 1.2 Protecting confidentiality 1.3 Describing accuracy 1.4 Computing business mathematics and statistics 1.5 Describing data analysis techniques/ procedures 1.6 Reporting requirements to a range of audiences 1.7 Stating legislation, policy and procedures relating to the conduct of evaluations 1.8 Stating organizational values, ethics and codes of conduct

				1			_
2.	Assess	2.1	•	2.1		2.1	Computing
	gathered data/		information is		mathematics and		business
	information		assessed		statistics		mathematics and
		2.2	Analysis techniques	2.2	Data		statistics
			are applied to		analysis	2.2	Describing
			assess data/		techniques/		data analysis
			information.		procedures		techniques/
		2.3	Trends and	2.3	Reporting		procedures
			anomalies are		requirements to a	2.3	Reporting
			identified		range of		requirements to a
		2.4	Data analysis		audiences		range of
			techniques and	2.4	Legislation,		audiences
			procedures are		policy and	2.4	Stating
			documented		procedures		legislation,
		2.5	Recommendatio		relating to the		policy and
			ns are made on		conduct of		procedures
			areas of possible		evaluations		relating to the
			improvement	2.5	Organizational		conduct of
			•		values, ethics		evaluations
					and codes of	2.5	Stating
					conduct		organizational
							values, ethics
							and codes of
							conduct

3.	Record and present information	3.1 Studied data/information are recorded. 3.2 Recommendations are analyzed for action to ensure they are compatible with the project's scope and terms of reference. 3.3 Interim and final reports are analyzed and outcomes are compared to the criteria established at the outset. 3.4 Findings are presented to stakeholders	audiences audiences

VARIABLES	RANGE
Data analysis techniques	May include: 1.1. Domain analysis 1.2. Content analysis 1.3. Comparison technique

Critical aspects of Competency	Assessment requires evidence that the candidate: 1.1. Determine data / information 1.2. Studied and applied gathered data/information 1.3. Recorded and studied data/information These aspects may be best assessed using a range of scenarios what ifs as a stimulus with a walk-through forming part of the response. These assessment activities should include a range of problems, including new, unusual and improbable situations that may have happened.
2. Resource Implications	Specific resources for assessment 2.1. Evidence of competent performance should be obtained by observing an individual in an information management role within the workplace or operational or simulated environment.
3. Methods of Assessment	Competency in this unit may be assessed through: 3.1. Written Test 3.2. Interview 3.3. Portfolio The unit will be assessed in a holistic manner as is practical and may be integrated with the assessment of other relevant units of competency. Assessment will occur over a range of situations, which will include disruptions to normal, smooth operation. Simulation may be required to allow for timely assessment of parts of this unit of competency. Simulation should be based on the actual workplace and will include walk through of the relevant competency components.
Context for Assessment	4.1. In all workplace, it may be appropriate to assess this unit concurrently with relevant teamwork or operation units.

UNIT OF COMPETENCY : PRACTICE OCCUPATIONAL SAFETY AND

HEALTH POLICIES AND PROCEDURES

UNIT CODE : 400311216

UNIT DESCRIPTOR: This unit covers the knowledge, skills and attitudes

required to identify OSH compliance requirements, prepare OSH requirements for compliance, perform tasks in accordance with relevant OSH policies and

procedures.

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
Identify OSH compliance requirements	1.1 Relevant OSH requirements, regulations, policies and procedures are identified in accordance with workplace policies and procedures 1.2 OSH activity non-conformities are conveyed to appropriate personnel 1.3 OSH preventive and control requirements are identified in accordance with OSH work policies and procedures	 1.1. OSH preventive and control requirements 1.2. Hierarchy of Controls 1.3. Hazard Prevention and Control 1.4. General OSH principles 1.5. Work standards and procedures 1.6. Safe handling procedures of tools, equipment and materials 1.7. Standard emergency plan and procedures in the workplace 	 1.1. Communication skills 1.2. Interpersonal skills 1.3. Critical thinking skills 1.4. Observation skills

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	KNOWLEDGE	REQUIRED SKILLS
2. Prepare OSH requirements for compliance	2.1. OSH work activity material, tools and equipment requirements are identified in accordance with workplace policies and procedures 2.1. Required OSH materials, tools and equipment are acquired in accordance with workplace policies and procedures 2.1. Required OSH materials, tools and equipment are arranged/ placed in accordance with OSH work standards	2.1 Resources necessary to execute hierarchy of controls 2.2 General OSH principles 2.3 Work standards and procedures 2.4 Safe handling procedures of tools, equipment and materials 2.5 Different OSH control measures	2.1. Communication skills 2.2. Estimation skills 2.3. Interpersonal skills 2.4. Critical thinking skills 2.5. Observation skills 2.6. Material, tool and equipment identification skills

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
3. Perform tasks in accordance with relevant OSH policies and procedures	3.1 Relevant OSH work procedures are identified in accordance with workplace policies and procedures 3.2 Work Activities are executed in accordance with OSH work standards 3.3 Non-compliance work activities are reported to appropriate personnel	3.1. OSH work standards 3.2. Industry related work activities 3.3. General OSH principles 3.4. OSH Violations Non-compliance work activities	3.1 Interpersonal skills 3.2 Communication skills 3.3 Troubleshooting skills 3.4 Critical thinking skills 3.5 Observation skills

VARIABLE	RANGE
1. OSH Requirements,	May include:
Regulations, Policies and	1.1 Clean Air Act
Procedures	1.2 Building code
	1.3 National Electrical and Fire Safety Codes
	1.4 Waste management statutes and rules
	1.5 Permit to Operate
	1.6 Philippine Occupational Safety and
	Health Standards
	1.7 Department Order No. 13 (Construction Safety
	and Health)
	1.8 ECC regulations
Appropriate Personnel	May include:
	2.1 Manager
	2.2 Safety Officer
	2.3 EHS Offices
	2.4 Supervisors
	2.5 Team Leaders
	2.6 Administrators
	2.7 Stakeholders
	2.8 Government Official
	2.9 Key Personnel
	2.10 Specialists
	2.11 Himself
3. OSH Preventive and	May include:
Control Requirements	3.1 Resources needed for removing hazard
	effectively
	3.2 Resources needed for substitution or
	replacement
	3.3 Resources needed to establishing
	engineering controls
	3.4 Resources needed for enforcing
	administrative controls
	3.5 Personal Protective equipment

4. Non-OSH-Compliance	May include:
Work Activities	4.1 Violations that may lead to serious physical harm or death
	4.2 Fall Protection
	4.3 Hazard Communication
	4.4 Respiratory Protection
	4.5 Power Industrial Trucks
	4.6 Lockout/Tag-out
	4.7 Working at heights (use of ladder, scaffolding)
	4.8 Electrical Wiring Methods
	4.9 Machine Guarding
	4.10 Electrical General Requirements
	4.11 Asbestos work requirements
	4.12 Excavations work requirements

	Tall the second
Critical aspects of	Assessment requires evidence that the candidate:
Competency	1.1. Convey OSH work non-conformities to
	appropriate personnel
	1.2. Identify OSH preventive and control
	requirements in accordance with OSH work
	policies and procedures
	1.3. Identify OSH work activity material, tools
	and equipment requirements in
	accordance with workplace policies and
	procedures
	1.4. Arrange/Place required OSH materials, tools
	and equipment in accordance with OSH work
	standards
	1.5. Execute work activities in accordance with OSH
	work standards
	1.6. Report OSH activity non-compliance work
	activities to appropriate personnel
2. Resource Implications	The following resources should be provided:
2. Resource implications	2.1. Facilities, materials tools and equipment
	·
2 Mathada of Assassant	necessary for the activity
3. Methods of Assessment	Competency in this unit may be assessed through:
	3.1 Observation/Demonstration with oral questioning
	3.2 Third party report
Context for Assessment	4.1. Competency may be assessed in the work
	place or in a simulated work place setting

UNIT OF COMPETENCY : EXERCISE EFFICIENT AND EFFECTIVE

SUSTAINABLE PRACTICES IN THE WORKPLACE

UNIT CODE : 400311217

UNIT DESCRIPTOR : This unit covers knowledge, skills and attitude to identify

the efficiency and effectiveness of resource utilization, determine causes of inefficiency and/or ineffectiveness of resource utilization and convey ineffective environmental

practices.

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1.Identify the efficiency and effectiveness of resource utilization	1.1 Required resource utilization in the workplace is measured using appropriate techniques 1.2 Data are recorded in accordance with workplace protocol 1.3 Recorded data are compared to determine the efficiency and effectiveness of resource utilization according to established environmental work procedures	1.1. Importance of Environmental Literacy 1.2. Environmental Work Procedures 1.3. Waste Minimization 1.4. Efficient Energy Consumptions	1.1 Recording Skills 1.2 Writing Skills 1.3 Innovation Skills
2.Determine causes of inefficiency and/or ineffectiveness of resource utilization	2.1 Potential causes of inefficiency and/or ineffectiveness are listed 2.2 Causes of inefficiency and/or ineffectiveness are identified through deductive reasoning 2.3 Identified causes of inefficiency and/or	2.1 Causes of environmental inefficiencies and ineffectiveness	2.1 Deductive Reasoning Skills 2.2 Critical thinking 2.3 Problem Solving 2.4 Observation Skills

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
	ineffectiveness are validated thru established environmental procedures		
3.Convey inefficient and ineffective environmental practices	3.1 Efficiency and effectiveness of resource utilization are reported to appropriate personnel 3.2 Concerns related resource utilization are discussed with appropriate personnel 3.3 Feedback on information/ concerns raised are clarified with appropriate personnel	3.1 Appropriate Personnel to address the environment al hazards 3.2 Environment al corrective actions	3.1 Written and Oral Communication Skills 3.2 Critical thinking 3.3 Problem Solving 3.4 Observation Skills 3.5 Practice 3.6 Environmental Awareness

VARIABLE	RANGE
Environmental Work Procedures	May include: 1.1 Utilization of Energy, Water, Fuel Procedures
Work Frocedures	1.2 Waster Segregation Procedures
	1.3 Waste Disposal and Reuse Procedures
	1.4 Waste Collection Procedures
	1.5 Usage of Hazardous Materials Procedures
	1.6 Chemical Application Procedures
	1.7 Labeling Procedures
2. Appropriate Personnel	May include:
	2.1 Manager
	2.2 Safety Officer
	2.3 EHS Offices
	2.4 Supervisors
	2.5 Team Leaders
	2.6 Administrators
	2.7 Stakeholders
	2.8 Government Official
	2.9 Key Personnel
	2.10 Specialists
	2.11 Himself

1. Critical aspects of	Assessment requires evidence that the candidate:
Competency	1.1 Measured required resource utilization in the
	workplace using appropriate techniques
	1.2 Recorded data in accordance with workplace protocol
	1.3 Identified causes of inefficiency and/or ineffectiveness through deductive reasoning
	1.4 Validate the identified causes of inefficiency and/or
	ineffectiveness thru established environmental procedures
	1.5 Report efficiency and effectives of resource utilization to
	appropriate personnel
	1.6 Clarify feedback on information/concerns raised with
	appropriate personnel
2.Resource	The following resources should be provided:
Implications	2.1 Workplace
	2.2 Tools, materials and equipment relevant to the tasks
	2.3 PPE
	2.4 Manuals and references
3. Methods of	Competency in this unit may be assessed through:
Assessment	3.1 Demonstration
	3.2 Oral questioning
	3.3 Written examination
4.Context for	4.1Competency assessment may occur in workplace
Assessment	or any appropriately simulated environment
	4.2Assessment shall be observed while tasks are being
	undertaken whether individually or in-group

UNIT OF COMPETENCY : PRACTICE ENTREPRENEURIAL SKILLS IN THE

WORKPLACE

UNIT CODE : 400311218

UNIT DESCRIPTOR: This unit covers the outcomes required to apply entrepreneurial

workplace best practices and implement cost-effective

operations

ELEMENTS	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1.Apply entrepreneurial workplace best practices	 1.1 Good practices relating to workplace operations are observed and selected following workplace policy. 1.2 Quality procedures and practices are complied with according to workplace requirements. 1.3 Cost-conscious habits in resource utilization are applied based on industry standards. 	1.1 Workplace best practices, policies and criteria 1.2 Resource utilization 1.3 Ways in fostering entrepreneurial attitudes: 1.3.1 Patience 1.3.2 Honesty 1.3.3 Quality-conscious ness 1.3.4 Safety-conscious ness 1.3.5 Resourcefu lness	1.1 Communication skills 1.2 Complying with quality procedures
2.Communicate entrepreneuri al workplace best practices	2.1 Observed good practices relating to workplace operations are communicated to appropriate person. 2.2 Observed quality procedures and practices are communicated to appropriate	2.1 Workplace best practices, policies and criteria 2.2 Resource utilization 2.3 Ways in fostering entrepreneurial attitudes:	2.1 Communication skills 2.2 Complying with quality procedures 2.3 Following workplace communication protocol

	person 2.3 Cost-conscious habits in resource utilization are communicated based on industry standards.	2.3.1 Patience 2.3.2 Honesty 2.3.3 Quality- consciousn ess 2.3.4 Safety- consciousn ess 2.3.5 Resourceful ness	
3.Implement cost- effective operations	 3.1 Preservation and optimization of workplace resources is implemented in accordance with enterprise policy 3.2 Judicious use of workplace tools, equipment and materials are observed according to manual and work requirements. 3.3 Constructive contributions to office operations are made according to enterprise requirements. 3.4 Ability to work within one's allotted time and finances is sustained. 	 3.1 Optimization of workplace resources 3.2 5S procedures and concepts 3.3 Criteria for cost-effectiveness 3.4 Workplace productivity 3.5 Impact of entrepreneurial mindset to workplace productivity 3.6 Ways in fostering entrepreneurial attitudes: 3.6.1Quality-conscious ness 3.6.2Safety-conscious ness 	3.1 Implementing preservation and optimizing workplace resources 3.2 Observing judicious use of workplace tools, equipment and materials 3.3 Making constructive contributions to office operations 3.4 Sustaining ability to work within allotted time and finances

VARIABLE	RANGE
Good practices	May include: 1.1 Economy in use of resources 1.2 Documentation of quality practices
2. Resources utilization	May include: 2.1 Consumption/ use of consumables 2.2 Use/Maintenance of assigned equipment and furniture 2.3 Optimum use of allotted /available time

Critical aspects of competency	Assessment requires evidence that the candidate:
	1.1 Demonstrated ability to identify and sustain cost- effective activities in the workplace
	1.2 Demonstrated ability to practice entrepreneurial knowledge, skills and attitudes in the workplace.
2. Resource Implications	The following resources should be provided:
	2.1 Simulated or actual workplace
	2.2 Tools, materials and supplies needed
	to demonstrate the required tasks
	2.3 References and manuals
	2.3.1 Enterprise procedures manuals
	2.3.2Company quality policy
3. Methods of Assessment	Competency in this unit should be assessed
	through:
	3.1 Interview
	3.2 Third-party report
Context of Assessment	4.1 Competency may be assessed in workplace or in a simulated workplace setting
	4.2 Assessment shall be observed while tasks are being undertaken whether individually or in-group

COMMON COMPETENCIES

UNIT OF COMPETENCY : APPLY FOOD SAFETY AND SANITATION

UNIT CODE : PFB751210

UNIT DESCRIPTOR : This unit covers skills and attitude required to apply food

safety and sanitation in the workplace

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Wear Personal Protective Equipment	 1.1 Personal protective equipment is checked according to manufacturer's specifications 1.2 Personal protective equipment is worn according to the job requirement 	1.1 Personal protective equipment (PPE) 1.2 Procedures in wearing in PPE 1.3 Good Food Manufacturin g Practices 1.4 Parts and functions of personal protective equipment	1.1 Checking PPE 1.2 Practicing GMP
2. Observe Personal Hygiene and Good Grooming	2.1 Personal hygiene and good grooming are practiced in line with workplace health and safety requirements	2.1 Good grooming and personal hygiene 2.2 Workplace health and safety requirements	2.1 Practicing good grooming and personal hygiene practices

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
3. Implement Food Sanitation Practices	 3.1 Sanitary food handling practices are implemented in line with workplace sanitation regulations 3.2 Safety measures are observed in line with workplace safety practices. 	3.1 Proper waste disposal 3.2 Environment al protection and concerns 3.3 Food safety principles and practices 3.4 TQM and other food quality system principles	 3.1 Managing wastes 3.2 Implementing sanitary food handling practices 3.3 Practicing workplace safety
4. Render Safety Measures and First Aid Procedures	 4.1 Safety measures are applied according to workplace rules and regulations 4.2 First aid procedures are applied and coordinated with concerned personnel according to workplace standard operating procedures. 	 4.1 First aid procedures 4.2 Parts and functions of personal protective equipment 4.3 First Aid Kit 	4.1 Applying safety measures 4.2 Applying first aid treatment 4.3 Practicing PPE 4.4 Coordinating with concerned personnel
5. Implement housekeepi ng activities	 5.1 Work area and surroundings are cleaned in accordance with workplace health and safety regulations 5.2 Waste is disposed according to organization's waste disposal system 	 5.1 Hazards in work area 5.2 Waste disposal 5.3 Housekeeping / 7's 5.4 Proper waste disposal 	5.1 Implementing housekeeping activities5.2 Practicing proper waste disposal5.3 Coordination skills

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
	5.3 Hazards in the work area are recognized and reported to designated personnel according to workplace procedures		

VARIABLE	RANGE
Manufacturer's Specifications	May include: 1.1 Handling 1.2 Operating 1.3 Discharge Label 1.4 Reporting 1.5 Testing 1.6 Positioning 1.7 Refilling
2. Personal Protective Equipment	May include: 2.1 Apron/laboratory gown 2.2 Mouth masks 2.3 Gloves 2.4 Rubber boots/safety shoes 2.5 Head gears such as caps, hair nets, earl plug
3. Workplace Health and Safety Requirements	May include: 3.1 Health/Medical Certificate 3.2 DOLE requirements 3.3 BFAD requirements 3.4 Personal Hygiene and good grooming 3.5 Plant Sanitation and waste management
4. Safety Measures	May include: 4.1 Labeling of chemicals and other sanitizing agents 4.2 Installation of firefighting equipment in the work area 4.3 Installation of safety signage and symbols 4.4 Implementation of 5S in the work area 4.5 Removal of combustible material in the work area
5. First Aid Procedures	May include: 5.1 Mouth to mouth resuscitation 5.2 CPR 5.3 Application of tourniquet 5.4 Applying pressure to bleeding wounds or cuts 5.5 First aid treatment for burned victims
6. Hazards	May include: 6.1 Physical 6.2 Biological 6.3 Chemical

1	,
1.Critical aspects of competency	Assessment requires evidence that the candidate: 1.1 Cleaned, checked and sanitized personal protective equipment 1.2 Practiced proper personal hygiene and good grooming 1.3 Implemented workplace food safety practices 1.4 Applied first aid measures to victims 1.5 Implemented good housekeeping activities in the work area
2.Resource implications	The following resources MUST be provided: 2.1 Work area/station 2.2 First Aid kit 2.3 PPE relevant to the activities 2.4 Fire extinguisher 2.5 Stretcher 2.6 Materials, tools and equipment relevant to the unit of competency
3.Method of assessment	Competency may be assessed through: 3.1 A combination of direct observation and questioning of a candidate processing foods.
4.Context of assessment	4.1. Assessment should occur on the job or in a simulated workplace

UNIT OF COMPETENCY: USE STANDARD MEASURING DEVICES AND

INSTRUMENTS

UNIT CODE : PFB751211

UNIT DESCRIPTOR : This unit covers skills and attitude required to use

standard measuring devices, instruments in the workplace

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Identify Standard Measuring Devices and Instruments	1.1 Standard measuring devices and instruments are identified according to manufacturer's specifications 1.2 Devices and instruments for measuring are properly checked, sanitized and calibrated prior to use	 1.1 Safe handling of measuring devices and instruments 1.2 Specifications and functions of measuring devices and instruments 1.3 Defects and breakages of measuring devices and instruments 1.4 Procedures in sanitizing and calibrating and stowing equipment and instruments 	 1.1 Communication skills 1.2 Sanitary handling of devices and instruments 1.3 Calibrating skills
2. Review the Procedures in Using Standard Measuring Devices and Instruments	2.1 Procedures in using the standard measuring devices and instruments are recalled according to manufacturer's specifications 2.2 Printed procedures/ brochures/ catalogues are consulted according to	2.1 Procedures in using different standard measuring devices 2.2 Different food processing methods	2.1 Reading and following printed manuals and brochures 2.2 Using standard measuring devices

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
2. Fallow	specified food processing methods	2.1 Mathada and	2.1 Applying
3. Follow Procedures of Using Measuring Devices and Instruments	3.1 Methods and practices of using measuring devices and instruments are strictly observed according to manufacturer's specifications and workplace requirements 3.2 Measuring devices and instruments are cleaned, wiped dry and stowed after use to ensure conformity with workplace requirements	3.1 Methods and practice of using measuring devices and instruments 3.2 Procedures in cleaning, and stowing equipment and instruments	3.1 Applying methods/practice s in using measuring devices and instruments 3.2 Cleaning and stowing measuring devices and instruments

VARIABLE	RANGE
Standard Measuring Devices	May include: 1.1 Weighing scales and balances of various capacities and sensitivities 1.2 Measuring cups of varying capacities for dry ingredients 1.3 Measuring cups of varying capacities for liquid ingredients
2. Standard Measuring Instruments	May include: 2.1 Salinometer 2.2 Thermometers of varying temperature range (0-300 C) 2.3 Refractometer of varying range (0 – 90 B) 2.4 Glasswares like cylinders, beakers, flasks) of varying graduations
3. Food Processing Methods	May include: 3.1 Process foods by Salting, Curing and Smoking 3.2 Process foods by Fermentation and Pickling 3.3 Process foods by Canning and Bottling 3.4 Process foods by Sugar Concentration 3.5 Process foods by Drying and Dehydration

Critical aspects of competency	Assessment requires evidence that the candidate: 1.1 Identified, prepared and calibrated standard measuring devices and instruments 1.2 Followed correctly the procedures in using standard measuring devices and instruments 1.3 Followed proper cleaning and sanitizing and stowing
	procedures of measuring devices and equipment before and after use
2. Resource implications	The following resources MUST be provided: 2.1 Work area/station 2.2 Materials, tools and equipment relevant to the Unit of Competency
Method of assessment	Competency may be assessed through: 3.1 Direct observation and questioning of a candidate using measuring devices and instruments
Context of assessment	4.1 Assessment should occur on the job or in a simulated workplace

UNIT OF COMPETENCY: USE FOOD PROCESSING TOOLS, EQUIPMENT

AND UTENSILS

UNIT CODE : PFB751212

UNIT DESCRIPTOR: This unit covers skills and attitude required to operate

food processing tools, equipment and instruments in

the workplace.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Perform pre- operation activities	 1.1 Appropriate tools and equipment/ utensils are assembled according to food processing method 1.2 Food processing tools and equipment/uten sils are inspected and checked according to manufacturer's specifications 1.3 Food processing equipment is set up, adjusted and readied according to job requirements 	 1.1 Procedures in assembling equipment and utensils 1.2 Methods in inspecting food processing tools and equipment and utensils 1.3 Procedures in setting-up and adjusting equipment 1.4 Equipment, tools and instruments: Parts and Functions 1.5 Written and oral communication 1.6 Interpreting manufacturer's specifications 1.7 Following manufacturer's manual 	1.1 Assembling equipment/ utensils 1.2 Inspecting and checking condition of equipment/ machines 1.3 Setting-up and adjusting food processing equipment 1.4 Reporting equipment/ machine, tools, instruments breakdown and recording same in standard forms 1.5 Communication skills

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
2. Operate food processing equipment	2.1 Food processing equipment is switched on according to manufacturer's specifications 2.2 Performance of food processing equipment is checked to ensure conformity with specified output 2.3 Operation of food processing equipment is managed to achieve planned outcomes 2.4 Minor trouble shooting on food processing tools, equipment and utensils is performed when necessary	2.1 Procedures on operating food processing equipment 2.2 Inspection of equipment with conformity with required output 2.3 Equipment/ machine wear and tear process 2.4 Minor trouble shooting of food processing tools, equipment and utensils 2.5 Following manufacturer's manual 2.6 PPE 2.7 OSHS	2.1 Inspecting and checking condition of equipment/ machines 2.2 Performing minor troubleshooting
3. Perform post-operation activities	3.1 Food processing equipment is switched off and unplugged after operation in accordance with manufacturer's specifications 3.2 Food processing tools, equipment and instruments are cleaned, sanitized and stowed as required according to	 3.1 Procedures of shutting down food processing equipment 3.2 Inspection machine main parts 3.3 Main machine parts 3.4 Minor preventive maintenance 3.5 Monitoring procedures for condition of 	3.1 Shutting down food processing equipment 3.2 Sanitizing, cleaning and stowing measuring devices and instruments 3.3 Checking main machine parts 3.4 Performing minor preventive

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
	manufacturer's specifications and workplace policies and regulations 3.3 Minor preventive maintenance on equipment is performed in line with organization's maintenance system 3.4 Main machine parts are inspected and checked in line with organization's policy 3.5 Condition of machine is monitored to ensure serviceability in accordance with workplace rules and regulations	machine 3.6 Monitoring checklist 3.7 PPE 3.8 OSHS 3.9 Environmental rules and regulations 3.10 Sanitizing agents: Uses and Specification 3.11 Proper cleaning and stowing of tools and equipment/ instruments	maintenance 3.5 Monitoring machine condition 3.6 Accomplishing monitoring checklist 3.7 Wearing PPE 3.8 Applying OSHS 3.9 Performing regular maintenance

VARIABLES	RANGE		
Food processing method	May include:		
	1.1 Salting		
	1.2 Curing		
	1.3 Smoking		
	1.4 Fermentation		
	1.5 Pickling		
	1.6 Canning		
	1.7 Bottling		
	1.8 Sugar concentration		
	1.9 Drying		
	1.10 Dehydration		
2. Food processing tools and	May include:		
equipment/utensils	2.1 Tools		
	2.1.1. Bolo (with stopper)		
	2.1.2. Sorting Box/Basket		
	2.1.3. Thermometer		
	2.1.4. Chopping Board (2 inches thick)		
	2.1.5. Basin		
	2.1.6. Stainless Basin		
	2.1.7. Pail		
	2.1.8. Strainer		
	2.1.9. Bilao		
	2.1.10. "Akgo" Strainer made of Bamboo		
	2.1.11. Heavy duty Wok		
	2.1.12. Ladle		
	2.1.13. Pail		
	2.1.14. Rolling Pin		
	2.1.15. Smooth surface stone		
	2.1.16. Clean container		
	2.1.17. Spatula/Scraper.		
	2.1.18. Mixing Bowl 2.1.19. Measuring Cups		
	2.1.20. Molders		
	2.1.20. Molders 2.1.21. Stainless Trays		
	2.1.21. Stamess Hays 2.1.22. Storage Boxes		
	2.1.23. Palette		
	2.1.24. Table		

2.3. Equi	pment
2.2.1	Weighing Scales
2.2.2	Fermentation Box
223	Drying Red

- 2.2.3 Drying Bed
- 2.2.4 Roasting Machine
- 2.2.5 Stove
- 2.2.6 Cracking Machine
- 2.2.7 Winnowing Machine
- 2.2.8 Grinding Machine
- 2.2.9 Mixer
- 2.2.10 Labelling Machine
- 2.2.11 Stamping Machine
- 2.2.12 Sealer
- 2.2.13 Computer/Laptop
- 2.2.14 Personal Protective Equipment
 - 2.2.14.1. Mask (mouth covered)
 - 2.2.14.2. Apron
 - 2.2.14.3. Gloves
 - 2.2.14.4. Boots/Closed Shoes
 - 2.2.14.5. Hairnet
 - 2.2.14.6. Long sleeves

2.3. Materials

- 2.3.1 Banana Leaves
- 2.3.2 Cacao Pods
- 2.3.3 Cacao Beans
- 2.3.4 Cloth
- 2.3.5 Clean Water (not contaminated)
- 2.3.6 Jute Sack
- 2.3.7 Firewood and matches
- 2.3.8 Pot Holder
- 2.3.9 Ingredients:
 - 2.3.9.1. Muscavado/Sugar
 - 2.3.9.2 Nuts (peanuts, almonds, chestnuts, walnuts)

2.3.10 Wrapping Materials

- 2.3.10.1 Wax Paper
- 2.3.10.2 Wrapping Paper
- 2.3.10.3 Cling Wrap
- 2.3.10.4 Scotch Tape
- 2.3.10.5 Double adhesive tape
- 2.3.10.6 Scissors
- 2.3.10.7 Ribbons
- 2.3.10.8 Japanese Paper

VARIABLES	RANGE	
3. Manufacturer's specifications	May include: 1.1. Handling requirements 1.2. Operating requirements 1.3. Discharge Label 1.4. Reporting 1.5. Testing 1.6. Positioning 1.7. Refilling	
4. Minor preventive maintenance	May include: 2.1. Machine temperature 2.2. Hydraulic fluid 2.3. Wear and surface condition 2.4. Crack 2.5. Leak detection 2.6. Vibration 2.7. Corrosion/erosion 2.8. Electric insulation	
5. Condition of machine	May include: 3.1. Serviceable 3.2. Repairable 3.3. Defective	

Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Assembled, inspected, checked and sanitized appropriate tools and equipment/instruments 1.2 Set-up, adjusted and readied tools and equipment and instruments according to requirements 1.3 Operated and monitored performance of equipment to ensure specified output 1.4 Performed post operation activities 1.5 Performed minor trouble shooting on food processing tools, equipment and utensils
2. Methods of Assessment	 Competency in this unit must be assessed through: 2.1 Direct observation and questioning of a candidate operating food processing tools and equipment/instruments 2.2 Submission of written report on the performance and condition of equipment/machine, tools, instruments used.
3. Resource Implications	The following resources must be provided: 3.1 Work area/station 3.2 Materials, tools and equipment relevant to the Unit of Competency
Context of Assessment	4.1 Assessment should occur on the job or in a simulated workplace

UNIT OF COMPETENCY : PERFORM MATHEMATICAL COMPUTATION

UNIT CODE : PFB751213

UNIT DESCRIPTOR: This unit covers the knowledge, skills and attitude to

perform mathematical computations in the workplace.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1.Gather and tabulate the recorded data	1.1 Records of weights and measurements of raw materials and ingredients are gathered and summarized according to workplace standard operating procedures 1.2 Records of weights and measurements of finished processed products are gathered and summarized according to workplace standard operating procedures 1.3 Summarized data are tabulated according to enterprise requirements	 1.1 Data gathering 1.2 Record keeping 1.3 Data summary and analysis 1.4 Basic Mathematical Operations 	 1.1 Gathering data 1.2 Keeping of records 1.3 Summarizing and analyzing data 1.4 Basic Mathematical skills 1.5 Basic Accounting skills

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
2.Review the various formulations	2.1 Raw materials and ingredients and percentage formulations are checked/counter checked according to approved specifications and enterprise requirements 2.2 Finished products and percentage formulations are reviewed according to approved specifications and enterprise requirements	2.1 Percentages and formulations of raw materials and ingredient and finished products 2.2 Procedures in checking raw materials and finished products formulation and percentages 2.3 Basic Mathematical Operations	2.1 Checking percentages formulations of raw materials and ingredient 2.2 Reviewing percentages and formulations of finished products 2.3 Numeracy skills
3.Calculate production input and output	3.1 Data on raw material consumption and corresponding percentage equivalent are calculated in line with enterprise requirements 3.2 Data on actual spoilage and rejects and corresponding percentage equivalents are calculated according to enterprise requirements 3.3 Data on actual yields and recoveries and corresponding percentage equivalents are	3.1 Record keeping 3.2 Mensuration 3.3 Fraction, ratios and proportions 3.4 Basic Mathematical Operations 3.5 Conversion factors 3.6 Percentage formulation	3.1 Basic Mathematical skills 2.4 Recording skills

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
	calculated according to enterprise requirements 3.4 All calculated data are recorded according to enterprise requirements		
4.Compute production cost	4.1 Costs of production are computed according to organization's standard procedures 4.2 Computed costs of production are reviewed and validated according to organization's production requirements	4.1 Cost of production 4.2 Validation procedures for computer costs 4.3 Basic Mathematical Operations	4.1 Basic Mathematical skills 4.2 Basic Accounting skills 4.3 Reviewing and validating computed costs

VARIABLES	RANGE
1.Weights and measurements	May include: 1.1 Gravimetric 1.2 Volumetric 1.3 Lengths, diameters, widths 1.4 Seam measurements 1.5 Hotness/coldness (temperature) 1.6 Concentrations of solutions
2.Costs of production	May include: 2.1 Ingredient formulation 2.2 Percentage formulation 2.3 Conversion 2.4 Ratios and proportion 2.5 Spoilage and rejects and corresponding percentages 2.6 Recoveries and yields and corresponding percentages

1.Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1. Gathered the records of weights and measurements of raw materials/ingredients and finished processed products 1.2. Summarized and tabulated all raw data gathered 1.3. Calculated the production inputs and outputs 1.4. Computed the costs of production 1.5. Reviewed all formulations and concentrations of solutions according to specifications and standards of the enterprise
2.Methods of Assessment	Competency in this unit must be assessed through: 2.1. A combination of direct observation and questioning of a candidate computing costs of production 2.2. Submission of a written report showing a record of production data including raw data
3.Resource Implications	The following resources should be provided: 3.1 Work area/station 3.2 Materials relevant to recording and documentation of production data 3.3 Computer with printer and software 3.4 Calculator 3.5 Work table
4.Context of Assessment	4.1 Assessment should occur on the job or in a simulated workplace

UNIT OF COMPETENCY : IMPLEMENT GOOD MANUFACTURING PRACTICE

AND PROCEDURE

UNIT CODE : PFB751214

UNIT DESCRIPTOR : This unit covers the knowledge, skills and attitudes

required to comply with relevant Good Manufacturing Practice (GMP) codes through the implementation of

workplace GMP and quality procedures.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
Identify requirements of GMP related to own work	1.1 Sources of information on GMP requirements are located 1.2 GMP requirements and responsibilities related to own work are identified	1.1 GMP Requirements 1.2 GMP Codes of practice, policies and procedures 1.3 GMP Role of internal and external auditors 1.4 Contamination events and performance improvement processes procedures 1.5 Personal clothing and footwear requirements at work areas 1.6 Use of personal clothing, storage and disposal requirements 1.7 Micro biological, physical and chemical contaminants 1.8 Basic concepts of quality assurance 1.9 Control methods and procedures	1.1 Planning and organizing work (time management) 1.2 Working with others and in teams 1.3 Practicing GMP 1.4 Following contamination investigation procedures

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
		used in GMP 1.10 GMP responsibilities and requirements relating to work role 1.11 Basic properties, handling and storage requirements of raw materials, packaging components and final product 1.12 Standards for materials, equipment and utensils used in the work area 1.13 Recall and traceability procedures relevant to work role 1.14 Procedures for identifying or isolating materials or product of unacceptable quality 1.15 Record keeping and the recording requirements of GMP.	

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
2. Observe personal hygiene and conduct to meet GMP requirements	2.1 Personal hygiene meets GMP requirements 2.2 Clothing is prepared, used, stored and disposed of according to GMP and workplace procedures 2.3 Personal	2.1 Workplace entry and exit procedures2.2 Personal hygiene2.3 PPE	2.1 Following workplace entry and exit procedures 2.2 Practicing OSHS 2.3 Practicing GMP
	movement around the workplace complies with area entry and exit procedures		
3. Implement GMP requirements when carrying out work activities	3.1 GMP requirements are identified 3.2 Work area, materials, equipment and product are routinely monitored to ensure compliance with GMP requirements 3.3 Raw materials, packaging components and product are	3.1 Monitoring methods of work area, materials and equipment 3.2 Handling of raw materials, packaging components and product 3.3 Control resource allocation and processes in the workplace 3.4 Contaminants 3.5 Good Manufacturing	3.1 Identifying GMP requirements 3.2 Monitoring routinely of work area, materials equipment and product 3.3 Handling of raw materials, packaging components and product 3.4 Maintaining cleanliness in
	handled according to GMP and workplace procedures 3.4 Workplace procedures to	Practices (GMP)	the workplace

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
4. Participate in improving GMP	control resource allocation and process are followed to meet GMP requirements 3.5 Common forms of contamination are identified and appropriate control measures are followed according to GMP requirements 3.6 The workplace is maintained in a clean and tidy order to meet GMP housekeeping standard 4.1 Processes, practices or conditions which could result in non- compliance with GMP are identified and reported according to workplace reporting requirements 4.2 Corrective action is implemented within level of responsibility 4.3 GMP issues are raised with designated personnel	4.1 Non- compliance and corrective action in GMP 4.2 Corrective actions	4.1 Practicing GMP 4.2 Reporting workplace condition 4.3 Implementing corrective measures

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
5. Participate in validation processes	5.1 Validation procedures are followed to GMP requirements 5.2 Issues arising from validation are raised with designated personnel 5.3 Validation procedures are documented to meet GMP requirements	5.1 Validation procedures in GMP 5.2 Issues arising from validation 5.3 Documentation of validation procedures	5.1 Following validation procedures 5.2 Reporting issues arising from validation 5.3 Documentin g validation procedures
6 Complete workplace documentation to support GMP	6.1. Documentation and recording requirements are identified 6.2. Information is recorded according to workplace reporting procedures to meet GMP requirements	6.1. Documentation and workplace reporting procedures in GMP 6.2. Information and workplace reporting procedures	6.1. Keeping records 6.2. Recording information

VARIABLES	RANGE
1.OH&S requirements	May include:
	1.1. OH&S legal requirements
	1.2. Enterprise OH&S policies, procedures and programs
2. Work in carried out in	May include:
accordance with regulations.	2.1. Relevant regulations regarding food processing and food safety regulations
	2.2. Department of Health – Food Establishments – Code of Sanitation of the Philippines (P.D.856)
	2.3. Environment Management Bureau regulations regarding emissions, waste treatment, noise and effluent treatment and control
3. Hygiene and sanitation	May include:
requirements	3.1. Department of Health – Food Establishments –
	Code of Sanitation of the Philippines (P.D.856)
	3.2. Requirements set out by Bureau of Food and Drugs
4 \\\\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	3.3. Workplace requirements
4. Workplace requirements	May include: 4.1. Work instructions
	4.2. Standard operating procedures
	4.3. OH&S requirements
	4.4. Quality assurance requirements
	4.5. Equipment manufacturers' advice
	4.6. Material Safety Data Sheets
	4.7. Codes of Practice and related advice
5. Products	May include:
	5.1. Products, raw materials, packaging components
	and consumables, part-processed product,
	finished product and cleaning materials
6.Responsibility and	May include:
reporting systems	6.1. Responsibility for applying Good Manufacturing
	Practice relates to the person's work area
	6.2. Reporting systems may include electronic and
	manual data recording and storage systems

1. Critical aspects	Assessment requires evidences that the candidate:
of Competency	1.1 Located and followed workplace information relating
	to GMP responsibilities
	1.2 Maintained personal hygiene consistent with GMP
	1.3 Followed workplace procedures when moving
	around the workplace and/or from one task to
	another to maintain GMP
	1.4 Used, stored and disposed of appropriate
	clothing/footwear as required by work tasks
	and consistent with GMP
	1.5 Identified and reported situations that do or
	could compromise GMP
	1.6 Applied appropriate control measures to
	control contamination
	1.7 Recorded results of monitoring, and maintain records
	as required by GMP
	1.8 Followed validation procedures within level
	of responsibility
	1.9 Identified and responded to out-of-specification or
	unacceptable raw materials, packaging
	components, final or part processed product within
	level of responsibility
	1.10 Followed procedures to isolate or quarantine
	non- conforming product
	1.11 Handled, cleaned and stored equipment, utensils,
	raw materials, packaging components and related
	items according to GMP and workplace procedures
	1.12 Maintained GMP for own work
	1.13 Handled and/or disposed of out-of-specification or
	contaminated materials, packaging
	components/consumables and product, waste and
	recyclable material according to GMP as required
	by work responsibilities
	1.14 Maintained the work area in a clean and tidy state
	1.15 Identified and reported signs of pest infestation
2. Resource	The following resources should be provided:
Implication	2.1 Workplace location and access to workplace policies
	2.2 Materials relevant to the proposed activity and tasks
3. Methods of	Competency in this unit must be assessed using at least
Assessment	two (2) of the following methods:
	3.1 A combination of direct observation and
	oral questioning
	3.2 Written report
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40 4 4	3.3 Written Test Portfolio
4. Context of	4.1 Assessment should occur on the job or in a simulated
Assessment	workplace
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UNIT OF COMPETENCY : IMPLEMENT ENVIRONMENTAL POLICIES AND

PROCEDURES

UNIT CODE : PFB751215

UNIT DESCRIPTOR : This unit covers skills and attitude required to implement

environmental policies and procedures when carrying out

work responsibilities

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
Conduct work in accordance with environmental policies and procedures	1.1. Immediate work area is routinely checked to ensure compliance with environmental requirements 1.2. Hazards and unacceptable performance are identified, removed and/or reported to appropriate personnel according to workplace procedures 1.3. Workplace procedures and work instructions are followed 1.4. Where control requirements are not met, incidents are promptly reported and corrective action is taken 1.5. Measures used to minimize and	 1.1 Workplace approach to managing environmental issues 1.2 Responsibilities of self and employer to manage environmental issues on site 1.3 Sources of advice on environmental issues in the workplace 1.4 Environmental hazards and risks associated with the work 1.5 Work procedures as they relate to environmental responsibilities 1.6 Procedures used to prevent or control environmental risks associated with own work assessment and control 	 1.1 Planning and organizing work (time management) 1.2 Working with others and in teams 1.3 Practicing environmental skills

	1
handle waste	options
are followed	1.7 Identifying and
1.2	responding to
1.6. Environmental	hazards
data is recorded	1.8 Impact of work
in required	practices on
format according	resource
to workplace	utilization and
reporting	wastage 1.9 Procedures
requirements	used to handle
	and dispose of
	waste
	1.10 The difference
	between trade
	waste and
	storm water
	drains
	1.11 Consequences
	of inappropriate
	waste handling
	and disposal
	1.12 Procedures for
	responding to
	unplanned
	incidents such
	as spills and
	leaks
	1.13 Emergency
	response system
	and procedures
	1.14 Responsible use of
	resources in
	own work area
	1.15 Reporting
	procedures and
	responsibilities
	1.16 Consultative
	processes in
	the workplace
	for raising
	1.17 issues/
	suggestions on
	environmental
	issues

2. Participate in improving environmental practices at work	2.1 Processes or conditions which could result in an unacceptable environmental outcome are identified and reported according to	 2.1 Unacceptable environmental outcomes 2.2 Corrective action 2.3 Emergency response plan 2.4 Improvement in environmental practices 	2.1 Identifying and reporting unacceptable environmental outcomes 2.2 Implementing corrective actions 2.3 Participating in improvement
	workplace reporting requirements. 2.2 Corrective action is taken in accordance with the environmental management and emergency response plans as required. 2.3 Contributions are made to participative arrangements for managing environmental issues in the workplace within workplace procedures and level of responsibility.	2.5 Report preparation	of environmental practices 2.4 Practicing written communication skills

3.Respond to an environmental emergency	3.1 Emergency situations are identified and reported according to workplace reporting requirements 3.2 Emergency procedures are followed as appropriate to the nature of the emergency and according to workplace procedures	3.1 Emergency Situations 3.2 Emergency procedures	3.1 Identifying emergency situations 3.2 Following Emergency procedures 3.3 Practicing written communication skills
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VARIABLE	RANGE
1. OH&S requirements	May include:
·	1.1. OH&S legal requirements
	1.2. Enterprise OH&S policies, procedures and programs
2. Work in carried out in	May include:
accordance with regulations.	Relevant regulations regarding food processing and food safety regulations
. ogulatione:	2.2. Department of Health – Food Establishments –
	Code of Sanitation of the Philippines (P.D.856)
	2.3. Environment Management Bureau regulations
	regarding emissions, waste treatment, noise and
	effluent treatment and control
3. Hygiene and sanitation	May include
requirements	3.1. Department of Health – Food Establishments – Code of Sanitation of the Philippines (P.D.856)
	3.2. Requirements set out by Bureau of Food and Drugs
	3.3. Workplace requirements
4. Workplace	May include
requirements	4.1. Work instructions
	4.2. Standard operating procedures
	4.3. OH&S requirements
	4.4. Quality assurance requirements
	4.5. Equipment manufacturers' advice
	4.6. Material Safety Data Sheets
	4.7. Codes of Practice and related advice
5. Identification and	May include:
control of hazards	5.1. Procedures are available that outline
	appropriate response to environmental
	incidents, accidents and emergencies 5.2. At this level identification and control of
	environmental hazards relates to own work.
	Corrective action typically involves recognizing any
	event which occurs as part of the work process and
	presents an unacceptable environmental risk or
	outcome, taking corrective action within level of
	responsibility, and/or reporting to the appropriate
	person in the work area
	5.3. Work responsibilities may involve handling of hazardous waste
	5.4. An environmental hazard is any activity, product or
	service that has the potential to affect the
	environment. This may also be referred to as an
	environmental aspect
	5.5. An environmental risk is the likelihood that the
	hazard can cause harm to the environment

5.6.	A control measure is a method or procedure
	used to prevent or minimize environmental
	risks

- 5.7. Responsibility for identifying and controlling environmental risks relates to immediate work responsibilities
- 5.8. Participating in improvement may involve participation in structured improvement programs, one-off projects and day-to-day problem solving and consultative groups

1.Critical aspects of Competency	Assessment requires evidences that the candidate: 1.1 Accessed and apply workplace information on environmental policies and procedures relating to own work 1.2 Fitted and used appropriate personal protective clothing and equipment 1.3 Checked own work area to identify environmental hazards 1.4 Reported hazards according to workplace procedure in a clear and timely manner 1.5 Followed work procedures to control or minimize environmental risk. This may include monitoring parameters set for environmental aspects such as airborne particulate, noise, and water quality. It may also include demonstrating use of emergency equipment according to work role requirements 1.6 Recorded environmental information as required by the environmental management program 1.7 Participated in processes to raise issues and suggestions to improve environmental issues management. This requires appropriate communication skills to structure and present information and interact with others 1.8 Followed procedures to collect, deposit, recycle and/or dispose of waste in own work area 1.9 Followed procedures to respond to environmental emergencies such as spills and emissions. This may include following procedures to alert the appropriate emergency services
2 Posource	1.10 Maintained housekeeping standards in work area The following resources should be provided:
2.Resource Implication	The following resources should be provided: 2.1 Workplace location and access to workplace policies 2.2 Materials relevant to the proposed activity and tasks
3.Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 A combination of direct observation and oral questioning 3.2 Written report 3.3 Written Test 3.4 Portfolio
4. Context of Assessment	4.1. Assessment should occur on the job or in a simulated workplace

CORE COMPETENCIES

UNIT OF COMPETENCY : FERMENT BEANS

UNIT CODE : AB-PFB0102900751301

UNIT DESCRIPTOR : This unit deals with the knowledge, skills and

attitudes required to prepare tools, equipment and materials and process the beans for fermentation.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Prepare tools, equipment and materials	1.1 Tools, Equipment and materials are checked for cleanliness and completeness based on company policy. 1.2 Beans to be fermented are put into box based on company policy 1.3 Tools, Equipment and materials prepared in good condition based on company policy.	 1.1 Identification of Tools, Equipment and Materials used in fermentation 1.2 Uses and functions of tools, equipment and materials. 1.3 Calibration of weighing scales 	 1.1 Identifying tools and materials. 1.2 Describing the uses and functions of tools and materials. 1.3 Calibrating weighing scales.
2. Process the Beans	 2.1. Pods are weighed before fermentation based on company policy. 2.2. Beans are weighed before fermentation based on company procedure. 2.3. Pods are broken crosswised based on company procedure. 2.4. Beans are removed from the broken pods based on 	 2.1. Classification of cacao varieties. 2.2. Interpretation of weight reading. 2.3. Importance of breaking the pods. 2.4. Types of breaking the pods. 2.5. Definition and importance of fermentation 	 2.1. Classifying cacao varieties. 2.2. Reading the weighing scale. 2.3. Explaining the importance of breaking the pods. 2.4. Identifying breaking the pods. 2.5. Defining and explaining the importance of the

	company	process.	fermentation
	procedure.	2.6. Principles,	process.
	2.5. Beans are poured	Types and	2.6. Explaining the
	in an appropriate	Methods of	principles, types
	container based on	Fermentation.	and methods of
	company	2.7. Benefits,	fermentation.
	procedure.	advantages	2.7. Explaining the
	2.6. Beans poured in the	and	benefits,
	fermentation box	disadvantages	advantages and
	are leveled and	of	disadvantages
	covered with	Fermentation	2.8. of Fermentation
	banana leaves	2.8. Types of	2.9. Identification of
	based on company	Fermentation	types of
	procedure.	Boxes.	fermentation
	2.7. Poured beans are	2.9. Industry	boxes.
	mixed every 2 days	Processing	2.10.Practicing
	continuously for 6	Standards.	industry _.
	days based on the	2.10. Good	processing
	processing	Agricultural	standards.
	standard for	Practices	2.11.Practicing GAP,
	fermentation.	(GAP).	OSHS, SSOP
	2.8. Beans are	2.11. Occupational	2.12.Testing
	fermented between	Safety and	fermented
	Beans are	Health	beans.
	fermented between	Standards	2.13.Reading
	70° to 85°	(OSHS).	temperature
	Fahrenheit	2.12. Current Good	2.14.Identifying
	2.9. Beans are	Manufacturing	types of PPE
	fermented based on	Practices	appropriately.
	Good Agricultural	Sanitation	
	Practices (GAP)	Standard	
	(31.1.7)	Operating	
		Procedures	
		(SSOP).	
		2.13. Temperature	
		Reading.	
3. Evaluate	3.1. Fermented Beans	3.1. Types of	3.1. Applying
the beans	are evaluated using	Sensory	sensory testing
and bound	sensory testing.	Testing.	3.2. Identifying
	3.2. Bean extract is	3.2. Types of PPE	types of PPE
	separated and	3.3. Good	appropriately.
	stored for wine and	Agricultural	3.3. Practicing GAP,
	vinegar production	Practices	OSHS, SSOP
	based on	(GAP).	00110, 0001
	processing	3.4. Occupational	
	standard.	I =	
		Safety and Health	
	3.3. Appropriate	Standards	
	personal		
	protective	(OSHS). 3.5. Current Good	
S CACAO PROCESS	equipment (PPE)	January 2025	l 82

are used to break	Manufacturing	
pods based on	Practices	
OSH.	Sanitation	
3.4. Good sanitation	Standard	
practices are	Operating	
observed based on	Procedures	
Occupational	(SSOP)	
Safety and Health	(/	
Standards (OSHS		

VARIABLE	RANGE
1. Tools, equipment and	May include:
materials	1.1. Bolo (with stopper)
	1.2. Gloves
	1.3. Sorting Box/Basket
	1.4. Fermentation Box
	1.5. Weighing Scale
	1.6. Thermometer
	1.7. Chopping board (2 inches thick)
	1.8. Banana Leaves
	1.9. Cacao Pods
	1.10. Cacao Beans 1.11. Basin
	1.11. Basiii 1.12. Pail
	1.13. Cloth (to cover the fermentation box)
2. Company policy	May include:
	2.1 All materials, tools and equipment to be used
	must be checked before and after use.
	2.2 All materials, tools and equipment to be used
	must be cleaned, sanitized and stored
	accordingly before and after use.
	2.3 Process being done must be observed by the processor.
	2.4 Required fermentation procedure must be
	observed.
	2.5 Appropriate PPE must be used.
3. Good condition	May include:
	3.1 Functional
	3.2 Clean and dry
	3.3 Sanitized
	3.4 Calibrated weighing scale
	3.5 No deformities (tools)
	3.6 Not rotten (pods, beans)
	3.7 Fresh banana leaves
4. Processing standard	May include:
	 Required Fermentation period of 6-7 days must be observed.
	4.2. Poured beans are mixed every 2 days
	continuously for 6 days.
	4.3. Beans poured in the fermentation box are leveled
	and covered with banana leaves.
	 4.4. Beans fermented are fermented based on Good Agricultural Practices (GAP).

VARIABLE	RANGE
5. Good Agricultural Practices (GAP)	May include: 5.1 Chemicals like insecticides, pesticides, fertilizers, gasoline, oil and corresponding tools/equipment must not be within the fermentation area. 5.2 Regular cleaning and sanitation of the fermentation area. 5.3 No stray animals within 10 meters of the fermentation area.
6. Sensory testing	May include: 6.1. Visual (color and appearance) 6.2. Smell (aroma) 6.3. Flavor
7. Personal Protective equipment (PPE)	May include: 7.1. Mask (mouth covered) 7.2. Apron 7.3. Gloves 7.4. Boots/Closed Shoes 7.5. Hairnet 7.6. Long Sleeves
8. Occupational Safety and Health Standards (OSHS)	May include: 8.1. Resources needed for removing hazard effectively 8.2. Resources needed for substitution or replacement 8.3. Proper waste disposal should be practiced. 8.4. Personal Protective equipment

Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared tools, equipment and materials 1.2 Processed the beans 1.3 Evaluated the beans	
2. Resource Implications	The following resources should be provided: 2.1 Work Area/Station 2.2 Not rotten Cacao pods and beans 2.3 Equipment, tools and materials to prepare and to process cacao beans by fermentation. 2.4 Manuals and references	
3. Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning	
4. Context of Assessment	4.1.Competency maybe assessed in actual workplace.	

UNIT OF COMPETENCY : DRY THE BEANS

UNIT CODE : AB-PFB0102900751302

UNIT DESCRIPTOR : This unit deals with the knowledge, skills and

attitudes required to prepare tools, equipment and materials and drain the beans. It includes the

evaluation of the drained fermented beans.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Prepare tools, equipment and materials	 1.1 Tools,	 1.1 Identification of Tools, Equipment and Materials used in fermentation 1.2 Procedure in washing and removing the beans. 1.3 Uses and functions of tools, equipment and materials. 	 1.1 Washing the beans following the required procedure. 1.2 Identifying tools and materials. 1.3 Describing the uses and functions of tools, equipment and materials.
2. Drain the beans	 2.1 Beans are drained at least 30 minutes based on company standard. 2.2 Drained beans are spread in the drying bed based on processing standards. 2.3 Drained beans are mixed 2-3 times a day within 3-4 	 2.1 Importance of draining the fermented beans. 2.2 Drying and dehydration procedures and techniques. 2.3 Food handling practices on drying. 2.4 Industry Processing 	2.1 Explaining the importance of draining the fermented beans. 2.2 Explaining drying and dehydration procedures and techniques. 2.3 Observing food handling practices for drying. 2.4 Applying industry

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
	days based on processing standards.	standard.	processing standards.
3. Evaluate the beans for moisture content	3.1. Beans are allowed to cool before testing based on required temperature. 3.2. Fermented Beans are evaluated using sensory testing. 3.3. Appropriate personal protective equipment (PPE) is used to dry pods based on OSH. 3.4. Good sanitation practices are observed based on Occupational Safety and Health Standards (OSHS).	3.1. Cooling temperature 3.2. Types of Sensory Testing. 3.3. Types of PPE 3.4. Good sanitation practices	3.1. Reading temperature 3.2. Sensory testing of drained beans of drained beans 3.3. Observing good sanitation practices

VARIABLE	RANGE
Tools, Equipment and materials	May include: 1.1.Basin
	1.2. Strainer
	1.3. Drying Bed
	1.4. Pail
	1.5. Clean Water (not contaminated)
	1.6. Weighed Fermented Beans (for documentation
	purposes)
	1.7.Weighing Scale
2. Company policy	May include:
	2.1. All materials, tools and equipment to be used must be checked before and after use.
	2.2. All materials, tools and equipment to be used must be cleaned, sanitized and stored accordingly
	before and after use.
	2.3. The processes being done must be observed by
	the processor.
	2.4. Required drying procedure must be observed.
	2.5. Appropriate PPE must be used.
3. Processing standard	May include:
	3.1. Beans are drained at least 30 minutes
	3.2. Beans are washed to remove the mucilage and unfilled beans
	3.3. Drained beans are spread in the drying bed
	3.4. Drained beans are mixed 2-3 times a day within a drying period of 3-4 days.
	3.5. Dried beans are evaluated using sensory testing.
	 3.6. Beans are dried based on Good Agricultural Practices (GAP).
4. Sensory testing	May include:
_	4.1. Visual (color and appearance)
	4.2. Smell (aroma)
5. Personal protective	May include:
equipment (PPE)	5.1. Mask (mouth covered)
	5.2. Apron
	5.3. Gloves
	5.4. Boots/Closed Shoes 5.5. Hairnet
	5.6. Long Sleeves
	5.7. Long pants
	J 0.7. Long paints

6. Occupational Safety and	May include:
Health Standards	6.1 Resources needed for removing hazard effectively
(OSHS)	6.2 Resources needed for substitution or replacement
	6.3 Proper waste disposal should be practiced.
	6.4 Personal Protective equipment

Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared tools, equipment and materials 1.2 Drained the beans 1.3 Evaluated the beans for moisture content
2. Resource Implications	The following resources should be provided: 2.1. Work Area/Station 2.2. Dried Beans 2.3. Tools, equipment and materials to prepare and to process beans by drying. 2.4. Manuals and references
3. Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning
4. Context of Assessment	4.1.Competency maybe assessed in actual workplace

UNIT OF COMPETENCY : SORT BEANS

UNIT CODE : AB-PFB0102900751303

UNIT DESCRIPTOR: This unit deals with the knowledge, skills and

attitudes required to prepare tools and materials and classify beans. It includes removal of foreign objects

in the sorted beans.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Prepare Tools and Materials	1.1 Tools and Materials are checked for cleanliness and completeness based on company policy. 1.2 Tools and materials prepared in good condition based on company policy. 1.3 Appropriate Personal Protective Equipment (PPE) are used based on Occupational Safety and Health Standards (OSHS)	 1.1 Identification of Tools and Materials used in sorting beans. 1.2 Uses and functions of tools and materials. 	1.1. Identifying tools and materials.1.2. Describing the uses and functions of tools and materials
2. Classify Beans	 2.1 Dried beans are removed and transferred into a container based on processing standards. 2.2 Beans are classified according to various categories. 2.3 No foreign objects are found 	 2.1 Importance of sorting the dried beans. 2.2 Sorting methods 2.3 Various categories of beans. 2.4 Types of foreign objects in sorted beans. 	 2.1 Explaining the importance of sorting the dried beans. 2.2 Practicing sorting methods 2.3 Classifying categories of beans. 2.4 Identifying types of foreign objects in sorted beans.

	in the sorted beans based on processing standards. 2.4 Good sanitation practices are observed based on Occupational Safety and Health Standards (OSHS).		
3. Segregate dried beans	3.1. Big beans are separated from small beans according to workplace requirements. 3.2. Beans with defects are removed based on workplace procedures 3.3. Appropriate Personal Protective Equipment (PPE) are used based on Occupational Safety and Health Standards (OSHS)	3.1. Importance of sorting the dried beans 3.2. Sorting methods 3.3. Appropriate PPE	3.1. Explaining the importance of sorting the dried beans. 3.2. Practicing sorting methods 3.3. Use of appropriate PPE 3.4. Identifying and removing beans with defects

VARIABLE	RANGE
Tools and Materials	May include: 1.1 Bilao 1.2 Basket 1.3 Jute Sack 1.4 "Akgo" Strainer made of bamboo
Personal Protective Equipment (PPE)	May include: 2.1 Apron 2.2 Gloves 2.3 Mask (mouth guard) 2.4 Hairnet
3. Categories	May include: 3.1 Sizes 3.2 Unfilled beans 3.3 Flat beans 3.4 Broken beans 3.5 Moldy beans
4. Foreign Objects	May include: 4.1 Branches 4.2 Leaves 4.3 Stones 4.4 Plastics 4.5 Rice Husks 4.6 Insects
5. Occupational Safety and Health Standards (OSHS)	May include: 5.1 Resources needed for removing hazard effectively 5.2 Resources needed for substitution or replacement 5.3 Proper waste disposal should be practiced. 5.4 Personal Protective equipment
6. Defects	May include: 6.1 Slaty 6.2 Black 6.3 Double 6.4 Insect-damaged 6.5 Infested beans 6.6 Other extraneous materials

Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared tools and materials 1.2 Classified beans 1.3 Segregated dried beans
2. Resource Implications	The following resources should be provided: 2.1 Work Area/Station 2.2 Dried Beans 2.3 Tools and materials to sort beans. 2.4 Manuals and references
3. Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning
4. Context of Assessment	4.1.Competency maybe assessed in actual workplace

UNIT OF COMPETENCY : ROAST THE BEANS

UNIT CODE : AB-PFB0102900751304

UNIT DESCRIPTOR : This unit deals with the knowledge, skills and attitudes

required to prepare tools, equipment and materials, fry the beans manually and by machine. It includes cooling

of beans based on processing standards.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1.Prepare Tools, Equipment and Materials	1.1 Tools, Equipment and Materials are checked for cleanliness and completeness based on company policy. 1.2 Tools, Equipment and Materials prepared are in good condition based on company policy 1.3 Appropriate PPE are used based on Occupational Safety and Health Standards (OSHS)	 1.1 Identification of tools, materials and equipment used in roasting 1.2 Uses and functions of tools, materials and equipment 	 1.1 Identifying tools, materials and equipment used in roasting 1.2 Describing the uses and functions of tools, materials and equipment
2.Fry the beans manually	 2.1 Beans are fried without oil based on roasting procedures. 2.2 Beans are continually stirred until a popping sound is continuously heard. 2.3 Roasted beans are evaluated using sensory testing. 2.4 Appropriate PPE is used based on 	2.1 Importance of Roasting Beans 2.2 Roasting Procedures 2.3 Types of sensory testing	 2.1 Explaining the importance of Roasting Beans 2.2 Performing roasting following the required procedure. 2.3 Sensory Testing the roasted beans.

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	OSH. 2.5 Good sanitation practices are observed based on Occupational Safety and Health Standards (OSHS).		
3.Fry the beans by machine	3.1 Roasting machines is set on the required time based on processing standards. 3.2 Roasted beans are evaluated using sensory testing. 3.3 Appropriate PPE is used based on OSH. 3.4 Good sanitation practices are observed based on Occupational Safety and Health Standards (OSHS).	3.1 Importance of Roasting Beans 3.2 Steps in operating the roasting equipment. 3.3 Roasting Procedures 3.4 Types of sensory testing	 3.1 Explaining the importance of Roasting Beans 3.2 Performing roasting following the required procedure. 3.3 Sensory Testing the roasted beans.
4.Cool the beans	4.1 Fried beans are spread to the required surface based on company procedures. 4.2 Fried beans are cooled after 10 minutes based on processing standards. 4.3 Appropriate PPE is used based on OSH. 4.4 Good sanitation practices are observed based on Occupational Safety and Health Standards (OSHS).	 4.1 Importance of cooling the beans. 4.2 Identification of required cooling surfaces. 4.3 Procedure on cooling the beans 	 4.1 Explaining the importance of cooling the beans. 4.2 Identifying the required cooling surfaces. 4.3 Performing the procedures to cool the beans.

VARIABLE	RANGE	
1. Tools, Equipment and	May include:	
Materials	1.1 Heavy duty Wok	
	1.2 Ladle	
	1.3 Roasting Machine	
	1.4 Stove/Firewood	
	1.5 Bilao	
	1.6 Table	
	1.7 Pot Holder	
	1.8 Weighing scale (before roasting)	
2. Company policy	May include:	
	2.1 All materials, tools and equipment to be used must	
	be checked before and after use.	
	2.2 All materials, tools and equipment to be used must	
	be cleaned, sanitized and stored accordingly before	
	and after use.	
	2.3 Process being done must be observed by the processor.	
	2.4 Required sorting procedure must be observed.	
	2.5 Appropriate PPE must be used.	
3. Sensory testing	May include:	
	3.1 Visual (color and appearance)	
	3.2 Smell (aroma)	
4. Required Surface	May include:	
'	4.1 Table covered either with Cloth or Manila Paper	
	4.2 Bilao	

1.Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared tools, equipment and materials 1.2 Fried the beans manually 1.3 Fried the beans by machine 1.4 Cooled the beans
2.Resource Implications	The following resources should be provided: 2.1 Work Area/Station 2.2 Roasted Beans 2.3 Tools, Equipment, and materials to roast the beans. 2.4 Manuals and references
3. Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning
4. Context of Assessment	4.1.Competency maybe assessed in actual workplace

UNIT OF COMPETENCY : CRACK AND WINNOW THE BEANS

UNIT CODE : AB-PFB0102900751305

UNIT DESCRIPTOR : This unit deals with the knowledge, skills and attitudes

required to prepare tools, equipment and materials, break the beans and winnow the beans. It includes checking of husk fragments and evaluation of cracked

beans.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1.Prepare tools, equipment and materials	1.1 Tools, Equipment and Materials are checked for cleanliness and completeness based on company policy. 1.2 Tools, Equipment and materials prepared are in good condition based on company policy. 1.3 Appropriate PPE are used based on Occupational Safety and Health Standards (OSHS)	1.1 Identification of Tools, Equipment and Materials used in roasting 1.2 Uses and functions of Tools, Equipment and Materials	1.1 Identifying tools, materials and equipment used in roasting 1.2 Describing the uses and functions of tools, materials and equipment
2.Break the beans	 2.1 Beans are broken using a rolling pin or a stone with a smooth surface based on company standards. 2.2 Beans are broken using bean cracker-based company standards. 2.3 Appropriate 	 2.1 Importance of breaking the fried beans. 2.2 Procedure in breaking the fried beans. 2.3 Steps in using tools and operating equipment. 2.4 Preventive maintenance of equipment. 	 2.1 Explaining the importance of breaking the fried beans. 2.2 Performing the procedures in breaking the fried beans. 2.3 Using tools and equipment. 2.4 Performing preventive maintenance.

	D		T
	Personal		
	Protective		
	Equipment (PPE)		
	is used based on		
	OSH.		
	2.4 Good sanitation		
	practices are		
	observed based		
	on Occupational		
	Safety and Health		
	Standard		
0.14/:		0.4	O. 4. Familia in in as the a
3. Winnow the	3.1 Husks are	3.1 Importance of	3.1 Explaining the
beans	separated from	winnowing the	importance of
	the nibs manually	beans.	winnowing the
	or using a	3.2 Procedures in	beans.
	winnowing	winnowing	3.2 Performing
	machine based on	beans.	winnowing
	processing	3.3 Steps in using	procedures.
	standards.	tools and	3.3 Performing
	3.2 Husks are	operating	preventive
	separated from	equipment.	maintenance.
	the nibs and	3.4 Various by-	3.4 Explaining the
	gathered for	products of	various by-
	production of	husks	products of
	· ·		husks.
	other by-	J 1	
	products	Sensory	3.5 Practicing of
	3.3 Nibs are visually	Testing	sanitary food
	checked for husk		handling.
	fragments based		3.6 Sensory testing
	on processing		of the
	standards.		winnowed
	3.4 Cracked beans		beans.
	are evaluated		
	using sensory		
	testing.		
	3.5 Appropriate PPE		
	is used based on		
	OSH.		
	3.6 Good sanitation		
	practices are		
	observed based		
	on Occupational		
	•		
	Safety and Health		
	Standards		
	(OSHS).		

RANGE	
May include:	
1.1 Roasted Beans	
1.2 Rolling Pin	
1.3 Cracking Machine	
1.4 Bilao	
1.5 Smooth surface stone	
1.6 Winnowing Machine	
1.7 Container	
1.8 Basket	
May include:	
2.1 Functional	
2.2 Clean and dry	
2.3 Sanitized	
2.4 Calibrated weighing scale	
2.5 No deformities (tools)	
2.6 Roasted beans	
May include:	
3.1. Apron	
3.2. Mask (mouth guard)	
3.3. Hairnet	
May include:	
4.1 Tea	
4.2 Air Freshener	
May include:	
5.1 Visual (color and appearance)	
5.2 Smell (aroma)	

1.Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared tools, equipment and materials 1.2 Broke the beans 1.3 Winnow the beans
2.Resource Implications	The following resources should be provided: 2.1 Work Area/Station 2.2 Roasted Beans 2.3 Tools, Equipment and Materials to crack and winnow the roasted beans. 2.4 Manuals and references
3.Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning
4. Context of Assessment	4.1. Competency maybe assessed in actual workplace.

UNIT OF COMPETENCY : GRIND THE NIBS

UNIT CODE : AB-PFB0102900751306

UNIT DESCRIPTOR : This unit deals with the knowledge, skills and attitudes

required to prepare tools, equipment and materials and crush the nibs. It includes gathering of cocoa solids for cocoa power production and extraction of theobroma oil or cacao butter for production of other by-products.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Prepare Tools, Equipme nt and Materials	 1.1 Tools, Equipment and Materials are checked for cleanliness and completeness based on company policy 1.2 Tools, Equipment and Materials prepared are in good condition based on company policy. 1.3 Appropriate Personal Protective Equipment (PPE) are used based on Occupational Safety and Health Standards (OSHS) 	 1.1 Identification of Tools, Equipment and Materials used in grinding 1.2 Uses and functions of Tools, Equipment and Materials 	 1.1 Identifying Tools, Equipment and Materials used in grinding 1.2 Describing the uses and functions of Tools, Equipment and Materials
2. Crush the nibs	 2.1 Nibs are crushed using a grinder based on processing standard 2.2 Nibs are ground 3 times to achieve a finer texture (to form tablea) based in processing standard 	 2.1 Importance of grinding the beans. 2.2 Parts and uses of a grinding machine 2.3 Procedures in grinding the beans. 2.4 Company standards on grinding beans. 	 2.1 Explaining the importance of grinding the beans. 2.2 Identifying the parts and uses of a grinding machine. 2.3 Performing the grinding procedures. 2.4 Explaining the

	2.3 Theobroma oil or cacao butter is extracted for production of other by-products 2.4 Good sanitation practices are observed based on Occupational Safety and Health Standards (OSHS).	2.5 Various by- products of butter.	company standards in grinding beans 2.5 Explaining the various by- products of butter.
3. Mold tablea	3.1. Unsweetened tablea are molded according to desired sizes and shapes based on company standards 3.2. Unsweetened molded tablea is weighed according to required weight. 3.3. Cocoa solids are gathered from the ground beans for cocoa powder production. 3.4. Appropriate PPE is used based on OSH 3.5. Good sanitation practices are observed based on Occupational Safety and Health Standards (OSHS).	3.1. Different sizes and shapes of tablea molders. 3.2. Parts and functions of weighing scale 3.3. Various byproducts of cocoa solids	3.1. Identifying the different sizes and shapes of tablea molders. 3.2. Reading weighing scale 3.3. Explaining the various byproducts of cocoa solids

VARIABLE	RANGE	
1. Tools, Equipment and	May include:	
Materials	1.1 Nibs	
	1.2 Grinding Machine	
	1.3 Stainless Basin	
	1.4 Container	
	1.5 Spatula/Scraper	
	1.6 Ladle	
2. Other by-products	May include:	
	2.1. By-products from Cocoa butter:	
	2.1.1. Cosmetics	
	2.1.2. Bath Soap	
	2.1.3. Shampoo	
	2.1.4. Massage Oil	
	2.2. By-products from Cocoa Solids:	
	2.2.1 Cocoa Powder	

EVIDENCE GUIDE

Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared tools, equipment and materials 1.2 Crushed the nibs 1.3 Molded tablea
2. Resource Implications	The following resources should be provided: 2.1 Work Area/Station 2.2 Nibs 2.3 Tools, Equipment and Materials to grind the nibs. 2.4 Manuals and references
3. Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning
4. Context of Assessment	4.1.Competency maybe assessed in actual workplace.

UNIT OF COMPETENCY : MIX THE CACAO PASTE/LIQUOR AND

INGREDIENTS

UNIT CODE : AB-PFB0102900751307

UNIT DESCRIPTOR : This unit deals with knowledge, skills and attitudes

required to prepare tools, equipment and materials and combine cacao paste/liquor and ingredients. It

includes the evaluation of the mixture.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
1. Prepare tools, equipment and materials	 1.1 Tools, equipment and materials are checked for cleanliness and completeness based on company policy 1.2 Tools, equipment and materials prepared are in good condition based on company policy 1.3 Appropriate PPE are used based on Occupational Safety and Health Standards (OSHS) 	 1.1 Identification of Tools, equipment and materials used in mixing 1.2 Uses and functions of Tools, equipment and materials 	 1.1 Identifying Tools, equipment and materials 1.2 Describing the uses and functions of Tools, equipment and materials
2. Combine cacao paste/liquor and ingredients	2.1 Mixture is made up of 70 percent cacao paste and 30 percent other ingredients based on processing standards. 2.2 Mixture is melted over low heat until smooth and creamy based on processing standards.	 2.1 Importance of mixing cacao paste/liquor and ingredients. 2.2 Procedures in mixing cacao paste/liquor and ingredients. 2.3 Ratio and proportions for mixture. 	2.1 Explaining importance of mixing cacao paste/liquor and ingredients. 2.2 Performing procedures in mixing cacao paste/liquor and ingredients. 2.3 Applying ratio and proportion for mixture.

	2	2.3 Sweetened tablea are molded according to sizes and shapes based on company standards.		
3. Evalua cacao paste/li	quor 3	3.1. Mixture is evaluated using sensory testing. 3.2. Appropriate Personal Protective Equipment (PPE) is used based on Occupational Safety and Health Standards (OSHS). 3.3. Good sanitation practices are observed based on OSH.	3.1. Types of sensory testing 3.2. Appropriate PPE 3.3. Good Sanitation Practices	3.1. Sensory testing of mixture 3.2. Use appropriate PPE 3.3. Observing good sanitation practices

RANGE OF VARIABLES

VARIABLE	RANGE
1. Tools, equipment and materials	May include: 1.1 Cacao Paste/Liquor 1.2 Mixer 1.3 Mixing Bowl 1.4 Spatula/scraper 1.5 Ladle 1.6 Measuring cups 1.7 Weighing scale 1.8 Molders 1.9 Stainless Trays 1.10 Wax paper 1.11 Muscovado/Sugar 1.12 Nuts (peanuts, almonds, chestnuts. walnuts) 1.13 Chili powder 1.14 Powdered milk
2. Other Ingredients	May include: 2.1 Muscovado/Sugar 2.2 Nuts (peanuts, almonds, chestnuts. walnuts) 2.3 Chili powder 2.4 Powdered milk
3. Sensory testing	May include: 3.1 Visual (color and appearance) 3.2 Smell (aroma) 3.3 Flavor
Personal Protective Equipment (PPE)	May include: 4.1 Apron 4.2 Mask (mouth guard) 4.3 Hairnet

EVIDENCE GUIDE

Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared tools, equipment and materials. 1.2 Combined cacao paste/liquor and ingredients 1.3 Evaluated cacao paste/liquor
2. Resource Implications	The following resources should be provided: 2.1 Work Area/Station 2.2 Cacao Paste/Liquor 2.3 Other Ingredients 2.4 Tools, Equipment and Materials to mix the cacao paste/liquor 2.5 Manuals and references
3. Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning
4. Context of Assessment	4.1.Competency maybe assessed in actual workplace

UNIT OF COMPETENCY : PACKAGE THE CACAO PRODUCT

UNIT CODE : AB-PFB0102900751308

UNIT DESCRIPTOR : This unit deals with the knowledge, skills and

attitudes required to prepare materials, tools, materials and utensils, sort cacao tablets for secondary packaging, wrap the product for primary

packaging and store finished product.

ELEMENT	PERFORMANCE CRITERIA Italicized terms are elaborated in the Range of Variables	REQUIRED KNOWLEDGE	REQUIRED SKILLS
Prepare materials and tools.	 1.1 Tools, Materials, and equipment are checked for cleanliness and completeness based on company policy. 1.2 Tools, Materials, and equipment prepared are in good condition based on company policy 1.3 Appropriate Personal Protective Equipment (PPE) are used based on Occupational Safety and Health Standards (OSHS) 	 1.1 Identification of Tools, and materials used in mixing 1.2 Uses and functions of Tools, and materials 	1.1 Identifying Tools, and materials 1.2 Describing the uses and functions of Tools, and materials
2. Sort cacao tablets for secondary packaging	2.1. Cacao is arranged according to quantity based on company procedure. 2.2. Unsweetened tablea are weighed according to desired weight based on company	 2.1 Importance of product packaging. 2.2 Different packing materials. 2.3 Packing techniques and methods for finished products. 2.4 Parts and 	2.1 Explaining importance of product packaging. 2.2 Using appropriate packing materials. 2.3 Practicing packing techniques and methods for

	Τ .	1	T
	procedure.	functions of	finished
	2.3. Deformed tablea	weighing scale.	products.
	are segregated	2.5 Weight	2.4 Reading
	and removed	requirements of	weighing scale.
	based on	unsweetened	2.5 Weighing
	company	tablea.	unsweetened
	procedures.	2.6 Types of	tablea following
	p. 666 m. 661	deformed	the required
		tablea.	weight.
		2.7 Inspection of	2.6 Identifying types
		products.	of deformed
		2.8 Company	tablea.
		procedure and	
		policies in	2.7 Inspecting
		packaging.	products.
			2.8 Observing
			company
			procedure and
			policies in
			packaging.
3. Wrap the	3.1 Expiration date is	3.1 Record of daily	3.1 Recording and
product	stamped on the	production	reporting of daily
for	packaging	reports.	packaging
primary	material.	3.2 Company	outputs.
packaging	3.2 Products are	standards of	3.2 Labelling of
	wrapped on	labelling	packed products.
	appropriate	products.	3.3 Identifying
	packaging	Labelling	appropriate
	materials.	methods and	packing
	3.3 Products are	labeling	materials per
	appropriately	information	product.
	labelled based on	3.3 Types of	3.4 Identifying the
	company	packaging	appropriate
	standards.	materials.	boxes for storing.
	3.4 Wrapped products	3.4 Types of boxes	3.5 Arranging
	are stored in a	used in storing	products
	box based on	wrapped	products properly per
	company	products.	required box.
	standards.	3.5 Proper	3.6 Inspecting
	3.5 Products are	arrangement of	finished
		_	
	arranged to fit the	products per	products.
	appropriate box.	required box.	3.7 Practicing
	3.6 Finished product	3.6 Inspection of	sanitation on
	inspection is	finished	packing activities
	performed	products.	
	following quality	3.7 Food safety	
	product control	principles and	
	parameters.	practices for	
	3.7 Sanitation	packing	
	procedure is	activities.	
	performed based	3.8 Food handling	
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	on Current Good Manufacturing Practice (CGMP) 3.8 Food safety practices are employed according to Hazard Analysis & Critical Control Point (HACCP) and CGMP	practices for packing activities	
4. Store finished product	 4.1 Packed finished products are stored according to required storage conditions. 4.2 <i>Production data</i> is reflected in the stored products based on company policy and procedure 4.3 Tools, materials and equipment are cleaned and stored based on workplace procedure and operation manuals 4.4 Proper disposal of wastes are practiced according to environmental rules and regulations. 	 4.1 Importance of storing finished products. 4.2 Storing procedures. 4.3 Company policy and procedure in indicating production data. 4.4 Workplace procedure in cleaning and storing tools, materials and equipment. 4.5 Environmental rules and regulations in disposing waste materials. 	 4.1 Explaining importance of storing finished products. 4.2 Performing storing procedures. 4.3 Observing company policy and procedure in indicating production data. 4.4 Cleaning and storing of tools, materials and equipment following company procedure. 4.5 Disposing waste materials following environmental rules and regulations.

RANGE OF VARIABLES

VARIABLE	RANGE
1. Tools, Materials and Equipment	May include: 1.1 Tablea 1.2 Table 1.3 Wax paper 1.4 Wrapping paper 1.5 Cling wrap 1.6 Scotch tape and double adhesive tape 1.7 Scissors 1.8 Ribbons 1.9 Japanese Paper 1.10 Labeling Machine 1.11 Packaging Labels 1.12 Stamping Machine 1.13 Paste 1.14 String 1.15 Sealer 1.16 Container 1.17 Gift Boxes 1.18 Plastic/Cellophane 1.19 Sticker Paper 1.20 Computer/Laptop 1.21 Storage boxes 1.22 Palette
2. Deformed Tablea	May include: 2.1 Cracked tablea 2.2 Chipped tablea
3. Finished Products	May include: 3.1 Sweetened tablea 3.2 Unsweetened tablea
4. Production data	May include: 3.1 Manufacturing date 3.2 Expiry Date 3.3 Lot Number/Batch Number 3.4 Quantity per box

EVIDENCE GUIDE

Critical Aspects of Competency	Assessment requires evidence that the candidate: 1.1 Prepared materials and tools 1.2 Sorted cacao tablets for secondary packaging 1.3 Wrapped the product for primary packaging 1.4 Stored finished product
2. Resource Implications	The following resources should be provided: 2.1 Work Area/Station 2.2 Molded tablea 2.3 Equipment, tools and materials to wrap, pack and store tablea. 2.4 Manuals and references
3. Methods of Assessment	Competency in this unit must be assessed using at least two (2) of the following methods: 3.1 Written Test 3.2 Demonstration with oral questioning 3.3 Direct observation with oral questioning
4. Context of Assessment	4.1. Competency maybe assessed in actual workplace.

Glossary of Terms

Cacao Pod	The fruits produced by the cacao plant. These pods contain cacao beans, which are used to make chocolate. The pods are ovoid in shape, ripening to yellow or orange. Each pod contains 20 to 60 seeds (cacao beans) embedded in white pulp.
Cacao Bean	A dried, fermented, fatty seed of the fruit of a South American evergreen tree (Theobroma cacao of the family Sterculiaceae) that is used in making cocoa, chocolate, and cocoa butter.
Cacao Nib	A piece of a cacao bean that has been roasted, dried, dehusked, and degermed.
Cacao Butter	A pale vegetable fat with a low melting point obtained from cacao beans.
Therobroma Oil	A pale-yellow, edible fat extracted from the cocoa bean. t is used to make chocolate, as well as some ointments, toiletries, and pharmaceuticals
Cacao pulp/mucilage	A white, sticky and fleshy substance that surrounds the cacao beans inside the pod.
Cacao Husk	The fibrous shells surrounding cacao beans, separated from the cacao nibs during production
Fermentation	The process wherein the harvested cacao beans, which are the seeds of the cacao fruit, are placed in piles or wooden containers and allowed to ferment for typically five to seven days.
Roasting	The process that involves heating the cocoa beans to unlock their flavour potential and prepare them for the subsequent stages of chocolate manufacturing.
Winnowing	The process to separate the lighter cocoa bean shell fragments from the cocoa.
Grinding	the process of converting the cocoa nibs into a fine powder and then into smooth chocolate.
Molding	Process where liquid chocolate is poured into molds to create various shapes and designs.
Cacao paste/ liquor	The natural product of grinding up cacao beans into semi-liquid state.
Tablea	Refers to roasted, ground cacao beans molded into round tablets

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SALCEDO NATIONAL HIGH SCHOOL
SORIOAN AGRARIAN REFORM COOPERATIVE

THE MANAGEMENT AND TRAINERS: PROVINCIAL TRAINING CENTER-CANDON CITY

THE SECRETARIAT:
TESDA REGIONAL OFFICE
TESDA ILOCOS SUR PROVINCIAL OFFICE